

2010 GIPAW Annual Conference Vendor Directory

Company Name / Contact	Title	Phone Number	Website / Email
Access Inc			
Brandon Harter		920.729.5900	bharter@access-inc.com
Mark Fernstrum		920.729.5900	mfernstrum@access-inc.com
ACS			
John Melville		800.800.8235	john.melville@acs-inc.com
Justin Tucker		902.423.1800 x286	justin.tucker@acs-inc.com
Krista Foster		902.423.1800 x282	krista.foster@acs-inc.com
<p>ACS is a premier provider of diversified business process and information technology outsourcing solutions to government clients worldwide. We are a Fortune 500 company comprised of more than 60,000 people in multiple locations around the world. ACS' services for local government include: Analysis & Planning; Outsourcing; Network Design & Installation; Tax, Appraisal, Public Health, Financial Products and Hardware/Software support. The ACS Government Services group is dedicated to creating innovative solutions that improve performance, increase service levels, and advance the benefits of applying information technology to solve the key business needs of our government customers.</p>			
Avtex Solutions LLC			
Cindy Peters	Sr. Account Executive	262.395.3314	cpeters@avtex.com
Spencer Thomason	Vice President	262.395.3313	sthomason@avtex.com
<p>Delta Communications is now part of the Avtex team! Avtex (Delta Communications) Network Solutions specializes in infrastructure design and implementations.</p> <p>Avtex designs, installs and supports technology needed for security, network optimization and network management. With Avtex, you receive products and expertise from world-class manufactures providing a broad set of solutions in the growing convergence of voice, video, data and messaging network infrastructures.</p> <p>We offer a "one stop shop" for your design, to build infrastructure needs and solution rollout projects. As experts in network implementation, we offer all the tools necessary to manage the network environment for you!</p> <p>Network Solutions include:</p> <ul style="list-style-type: none"> * Network Assessment * Bandwidth Management * Voice/Data Integration * VoIP Infrastructure * Network Management * Remote Access & Authentication * Security Services * Web Acceleration & Control <p>With Avtex, you can have the convenience and cost savings of dealing with one company for all your Enterprise Communications, Voice Messaging, IP Telephony/VoIP, Call Center Applications, Interactive Voice Response Systems and Network Solutions.</p>			

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Cisco Systems			www.cisco.com
Ferhan Zaki	Systems Engineer	408.894.7237	fzaki@cisco.com
Kim Brown	Account Manager	262.446.5761	kimbrown@cisco.com
Mark Koxlien	Account Manager	608.245.5918	mkoxlien@cisco.com
Ryan Tischer	Systems Engineer	262.446.5706	rytische@cisco.com
<p>Cisco, the worldwide leader in IP networking and voice solutions, helps state and local governments become more efficient and proactive. Cisco combines advanced solutions in networking, security, communications, and mobility to allow governments and citizens to connect in ways never before imagined. The Cisco® Connected Communities vision and strategies improve service delivery, empower citizens, increase public safety, and facilitate economic growth. Cisco IP networking is the platform for transforming the way governments communicate and deliver on their mission. With Cisco solutions, public sector organizations and agencies can do more with less, while offering constituents new tools and resources to enhance quality of life.</p>			
Cities Digital Inc			www.citiesdigital.com
Laura Froyum		651.714.2800	laura@citiesdigital.com
<p></p>			
Civic Systems			www.civicsystems.com
Mike Laesch		888.241.1517	mLaesch@civicsystems.com
<p>Civic Systems provides unmatched customer service and software suites for municipalities and utilities. Civic Systems' software includes Financials, Utility Billing, Agenda Management and Document Management Suites. For each Suite Civic Systems provides comprehensive classroom training, complete electronic data conversion and ongoing technical support. Please contact us for more information or a demonstration on any of the above products.</p>			
CJ Network Services LLC			www.cjnetworkservices.com
Charles Leininger		763.546.2877	chuck@cjnetworkservices.com
<p>CJ Network Services provide secure, best of breed solutions to give our customers the assurance that their messaging and internet access systems are secure. We believe that our customers deserve the highest level of service possible. Our company is built on trust and integrity of business.</p> <p>CJ Network Services and Sophos can assist with this by integrating anti-virus, spy ware protection, personal firewall, network access control, application control, encryption and device control (USB, etc) into our Endpoint Security and Control product. This solution allows administrators to manage all of these functions from a single management console for Windows, MAC and Linux. The simple to use console was developed with the intent of significantly reducing the amount of time required to effectively manage your endpoint security solution.</p>			

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Concurrency Inc			www.concurrency.com
Paul Pomerleau	Account Executive	262.364.5816	ppomerleau@concurrency.com
Chuck Cording			
<p>Since 1989, Concurrency has been serving Midwest area businesses with information technology solutions and integration services. We provide business process improvement tools and services that enhance productivity by standardizing, streamlining, and automating business processes throughout your organization. Concurrency has over 14 years experience in providing ECM solutions, and is a Microsoft Gold Certified Partner that specializes particularly in SharePoint-based solutions.</p> <p>Concurrency offers professional services to help optimize a company's business productivity, application and core infrastructures. The service determines the current state of the infrastructure and maps out a multi-year optimization plan, utilizing a phased project approach while also offering guidance to improve efficiency & security and lower infrastructure costs. It assists in IT departments move from a "cost center" to a "strategic asset" for the business. Additionally we offer:</p> <ul style="list-style-type: none"> § SharePoint Best Practice Review of planning, governance, implementation & user acceptance § Business Productivity Infrastructure Architecture (BPIA) assessment § Infrastructure Review & Implementation § Application & Workflow Development § Customized Training <p>Concurrency has the experience and expertise to address complex, specialized requirements. By leveraging our own Microsoft-certified expert SharePoint consultants, as well as our relationship with nationally-recognized training partners, Concurrency can provide a valuable partnership and provide unparalleled assistance in achieving its collaboration goals. Furthermore, Concurrency has achieved and maintains advance certification from industry leading technology vendors including Microsoft.</p>			
Contingency Planning Solutions			www.contingencyplans.com
Les Spindler	President	920.734.0241	lspindler@contingencyplans.com
<p>Contingency Planning Solutions, Inc. provides guidance and software to assist government leaders in developing documented, comprehensive, executable Business Continuity / Disaster Recovery Plans (COOP/COG: Continuity of Operations/Continuity of Government). The plan ensures that the critical functions of each department resume in a timely manner after an "event." Our experience and proven methodology expedite the project and deliver a solid blueprint for recovery. CPSI also offers Hot Site Services (iSeries,pSeries and server), Alternate Work Site Solutions, Disk to Disk Archival Backup and BareMetal Recovery Solutions, Tape Conversion Services (older archived to newer technology) and Computer Room Support Equipment (racks, elevated flooring, generators, HVAC/Humidity systems, UPS systems, Power Distribution Units, etc.).</p>			
Core BTS Inc			www.corebts.com
Maria Schafer		608.661.7848	maria.schafer@corebts.com
Micaila Donovan	Account Executive	312.919.4158	donovan_micaila@emc.com
<p>Core BTS, Inc. is a leading business technology infrastructure company, providing organizations comprehensive IT solutions through its data center, security, application development, collaboration, carrier services, managed services & Inacom Learning practices. Core is headquartered in Washington, D.C., with branches in the Midwest and east coast. For more information, visit www.corebts.com.</p>			

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CTAccess			www.ctaccess.com
Scott Hirschfeld		262.789.8210	scoth@ctaccess.com
<p>CTAccess specializes in records management and ECM solutions for municipalities, counties, and other government organizations. Our solutions are built to create efficiency, improve service, and help organizations meet their legal responsibility to preserve documents. These solutions, built on the leading public sector document management solution, Laserfiche, are extremely robust. They require very little in the form of IT resources and provide a very high return on investment to the government office. They are also easily scalable from one department to the entire enterprise. You can't beat the Laserfiche solution when combined with the experience, expertise and outstanding service that come from partnering with CTAccess. CTAccess is a division of Computer Technologies of Wisconsin; serving Wisconsin organizations since 1990.</p>			
Current Works - RollCall Pro			www.rollcallpro.com
Victor Kluck	Vice President	888.526.1200 x105	victor@rollcallpro.com
<p>RollCall-Pro is a computer-based, electronic roll call voting system for City Councils and County Boards. It utilizes wireless radio frequency keypads for voting and meeting management input from Council/Board Members. It provides a public display of meeting events and maintains a digital record of all significant events for the Clerk. Because of the wireless nature of the system, the system is portable and scalable and there are no real installation costs. At this time 13 Wisconsin Counties and two Cities are using this system for their regular legislative meetings.</p>			
DCS Netlink			www.dcsnetlink.com
Ed Quinn	Technical Sales / Wireless Tech	715.236.7424	ed@dcsnetlink.com
<p>DCS Netlink is a technology consulting company partnered with many high caliber technology firms throughout the world. DCS Netlink is a Microsoft Gold Partner, WatchGuard Certified Training Partner, Columbitech Partner, ICOP Partner and Citrix Silver Partner. Our experienced networking team provides LAN, WAN, networking via the Internet, server-based computing, network infrastructure management, Remote Managed Services and computer/software sales. We offer many other secure communication services such as dedicated lines, website development, web hosting, encrypted/archived email, secure monitoring services, firewalls, and persistent VPN tunnels. Stop by our booth for a chance to win a website from our special application created for local community governments. WWW.OurTownApp.com is a quick, easy, and cost effective way to get your community online. DCS Netlink is a Service Disabled Veteran Owned Small Business (SDVOSB), maintaining a General Services Administration (GSA) Federal Supply Schedule 70 contract: GS-35F-0809R. DCS Netlink also is a State Approved Vendor in the State of Wisconsin through the VendorNet system.</p>			
DMiINTERACTIVE			www.directnetworksinc.com
Colin Mehlum		608.270.9980	cmehlum@directnetworksinc.com
Catherine Barrance	Sales & Marketing Manager	608-227-5123	cbarrance@directnetworksinc.com
<p>DirectNetworks is an Information Technology Consulting and Solutions firm that plans, installs, optimizes and services DATA, Unified Communications, Storage, Security Networks, and Outsourced IT for Gov/Ed, Healthcare, Financial, Legal and SMB industries. DirectNetworks, based in Madison, WI, is a Dane County Business Award winner and a Gold certified Microsoft Partner, HP Partner, and Cisco Premier Partner.</p>			
Five Star Telecom Inc			www.5startel.com
Chad Midtlien		608.787.8888	chadm@5startel.com

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Heartland Business Systems / Compellent			www.hbs.net / www.compellent.com
Chris Mott		920.687.4180	cmott@hbs.net
Matt Bykowski		612.237.5023	mbykowski@compellent.com
Heartland Business Systems has been in business for over 20 years and provides technology solutions to corporate, healthcare, education, government and not-for-profit organizations. These solutions include computer networking; technology planning; internet, data center, hosting, monitoring, security and managed services; cabling and audio/video solutions; and software consulting.			
IBM Corporation			www.ibm.com
Joer Bombase	Senior Client Representative	770.863.1170	bombase@us.ibm.com
IBM is a manufacturer of state-of-the-art, compatible, and reliable hardware and software. IBM is recognized as a world leader in the systems integration business, particularly in information technology and its integration into business processes. IBM's strength is its ability to successfully manage a multitude of projects requiring development and integration of every aspect of an information technology project from strategic planning, to systems development, to management of data facilities and network operations. A key differentiating aspect of IBM's qualifications is its underlying technology base. In addition to IBM's core service organizations, customers can draw on the specialized expertise of a broad array of research and technical competency groups, ranging from applications development to client/server and open systems expertise to advanced image and forms processing.			
Infinity Technology Inc			www.infinity.com
Dawn Runnoe		920.884.1489	drunnoe@infinitytechnology.com
Infinity provides Technology Solutions uniting business and IT. This means we develop, support, and manage client's technology business and communication needs. Aligned with our business and residential Internet Access solutions, we have launched computer repair services.			
Technology is a big part of the equation. Partnering with some of the world's largest technology providers including Microsoft, Lefthand, HP, Cisco, Ektron and VMware gives Infinity an edge allowing us to provide the best solutions at costs that are affordable. Infinity's Team is also responsible for your ongoing success. People with exceptional skills and a desire to learn more and always do better have also proven to be a huge asset. Contact Infinity Technology for any of your networking, website development & marketing, software development, Internet & data center, and IT staffing needs.			
IQM2			www.iqm2.com
Randy Weaver	Marketing and Media Coordinator	631.619.2018	randy.weaver@iqm2.com
Rhonda Warren	Regional Vice President	312.281.0105	rhonda.warren@iqm2.com
IQM2, Inc.'s award winning agenda automation and video streaming software empowers governments to drive process efficiency and transparency. This results in calculable cost reductions, process improvements and enhanced organizational effectiveness.			
J Mauel & Associates			www.jmauel.com
Chip Mauel		920.562.1585	jmauel@new.rr.com
J. Mauel & Associates currently offers a Property Tax Collection Program, Pet Licensing Program, Offsite Collection Program and a Special Assessment Program. Property Tax Collection Program - Allows the user to process payments for individual or multiple parcels, change addresses, view payment history, view special assessments and provides numerous related reports. Pet Licensing Program - Allows the user to enter and print dog and cat licenses and offers many reports. Offsite Collection Program - Allows financial institutions for collect property taxes for 2nd half collection. Special Assessment Program - Allows municipalities to download data from the county level and enter their Special Assessments and transfer back to the county.			

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JSO Technology LLC			
James Oryszczyn	President	414.455.0719	www.jsotechnology.com james@jsotechnology.com
Lars Hanson		414.455.0720	lars@jsotechnology.com
<p>JSO Technology LLC is an Information Technology consulting firm with special expertise in providing business in all industries including government, healthcare, legal, manufacturing and more, with information security, data backup, managed services, disaster recovery solutions and telecommunications systems.</p>			
Lockstep Solutions			
Pravin Raikar	President	262.312.8539	www.lockstepsolutions.com pravin.raikar@lockstepsolutions.com
<p>Web Content Management System, Document Management System, Visitor Management, Assets, Contract, Support calls, Projects, Data Drill-Down, Web Security, Lean Six Sigma Training, Change Management, Custom Applications—Development & maintenance Web applications based on .NET platform using c#, ASP.NET, VB, J#, Flash, Java and/or Java web technologies. Enterprise Reporting Solutions - Crystal Reports, DrillDown Reports, MS Reports.</p> <p>Experience in government, regulated industry (Healthcare - General Electric) and fulfillment. Onsite and offshore team working in tandem for 24/7 progress/support. Expertise in Enterprise systems, integration with third party software, custom software solutions. Process skills in six sigma, lean, PMI (project management). Competent in all stages of Software Development Life Cycle (SDLC) including requirements gathering, planning, design, development, implementation and support. Low blended rate per hour allows your organization to obtain more without compromise on quality or scope.</p>			
Manatron Inc			
Christopher Lucas	Senior Account Manager	715.216.4884	www.manatron.com chris.lucas@manatron.com
<p>Manatron is a global leader in providing integrated property software solutions and services for state and local government. With unparalleled experience and history in property recording, tax assessment, billing and collection, Manatron has been at the forefront of innovative product and service development since 1969. Manatron currently provides 1400+ customers with the power to manage over 40 million parcels.</p>			
Midwest Fiber Networks / Cablecom LLC			
Midwest Fiber Networks / Cablecom LLC			
Brad Schrader	Sales Manager	414.459.3570	www.cablecomllc.com bschrader@cablecomllc.com
Ryan Wallace	Business Development Manager	414.459.3553	rwallace@midwestfibernetworks.com
<p>CableCom is a Wisconsin-based firm, who is DBE recognized as an industry leader in low voltage network cabling and fiber optic construction. Our entire staff is committed to supporting our customers 24 hours per day, 7 days per week. Whether it is Voice, Data, Security, Audio/Video or Life Safety Systems CableCom offers single source, end-to-end connectivity solutions. We integrate the latest technology with managed installations to create an environment that will withstand even your most demanding network requirements.</p> <p>From Design and Engineering to construction and implementation, CableCom is your premier low voltage contractor.</p>			

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Mirapoint (Intradyn)			www.mirapoint.com
Mike Kieffer		651.556.4306	mkieffer@mirapoint.com
<p>You have seen us at previous GIPAW conferences as Intradyn. In October of 2008, Intradyn was acquired by Mirapoint Software. Mirapoint's eMail archiving technology is specifically designed for the dynamic nature of email systems. Simply plug the appliance into your existing network and within minutes the technology will allow your organization to begin archiving one or multiple email servers into a single email repository. It provides a single place to not only capture all emails but to conduct searches, enforce policies and ensures proper disposition of those emails. The archived email is also written to tape for remote storage and disaster recovery or can be written to NAS or SAN disk environments for ease of use.</p> <p>The email archiving and retrieval appliance meets key email regulatory requirements in a single platform, with a very easy set-up and minimal ongoing maintenance. It includes an easy-to-use tool for legal discovery with high-speed search capabilities based on multiple search criteria. In addition, archived email and attachments are accessible for searching and exporting directly from within Outlook or any web browser. The archive message base is tamper-proof and all actions by users are recorded in a secure audit log.</p>			
MNJ Technologies Direct			www.mnjtech.com
Bobby Mueller	Executive Solutions Architect	847.876.8849	rmueller@mnjtech.com
Chris Mitchell	Senior Account Executive	847.634.5411	cmitchell@mnjtech.com
Giovanni Savaglio	Senior Account Executive	262.960.1185	gjo@mnjtech.com
Rachel Scott	Vendor Relations Coordinator	847.876.8835	rscott@mnjtech.com
<p>MNJ Technologies Direct (MNJ) is a women-owned business (certified by the WBENC) that provides computer hardware and software technology products and services to public sector customers. Our account managers have the experience, the training, and the dedication to help you with your IT-related project requirements.</p> <p>Our reputation is centered on our knowledgeable account managers and complimented by our outstanding logistic capabilities. MNJ's supply chain system leverages over 40 different warehouse locations in the US. Our team of professional's focus on your particular solution to deliver the best value and delivery.</p> <p>MNJ works close with major manufactures including APC, AT&T Axis, Belkin, Blackberry (RIM), Computer Associates, Cisco, Dell, Hewlett-Packard, InFocus, Kensington, Lexmark, Lenovo, Microsoft, MobileEdge, NEC, Nortel, Palm, Panasonic, Quantum, Samsung, SonicWall, Sony, Symantec, Toshiba, Viewsonic, Xerox.</p> <p>Product categories include audio/video, cellular, data storage, desktops, digital cameras, handhelds, hard drives, hubs/switches, memory, modems, monitors, networking, notebooks, power protection, printers, scanners, security, servers, software, surveillance, and wireless. In addition, MNJ sources emerging technology solutions that are not typically offered by most computer resellers. These solutions include managed print services, cellular, and custom architected network design</p>			
Multimedia Communications & Engineering			www.mcae.biz
Dan Becker		920.676.3496	dbecker@mcae.biz
<p>Multimedia Communications & Engineering, Inc. (MC&E) is an unbiased communication network engineering and project management firm with over 50 combined years of experience designing privately owned fiber optic and wireless networks throughout the State of Wisconsin. Our primary client base includes Municipalities and School Districts that are looking for an alternative option to leased circuits, increasing their bandwidth between facilities, and the ability to control their own communications infrastructure. We are not affiliated with any product manufacturer or installation contractor and are therefore wholly committed to meeting our customers' unique goals.</p>			
New World Systems			www.newworldsystems.com
Jessica Bodmer		248.269.1000 x1181	jessica.bodmer@newworldsystems.com
<p>New World has delivered Public Sector Software for 28 years. Over 1,500 customers trust New World's proven .NET solutions for Financials, HR/Payroll, Utilities, Community Development and eGovernment.</p>			

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Paragon Development Systems Inc			www.pdspc.com
Mike Barsema	Account Director	608.246.2711	mbarsema@pdspc.com
<p>Headquartered in Oconomowoc, Wisconsin with offices in Wisconsin, Minnesota, Illinois, Indiana, Kansas and Ohio with national support coverage, PDS services clients nationwide in four primary markets: healthcare; government/higher-education; corporate; and professional services. PDS continues to successfully evolve as a leading technology services company throughout the Midwest. In Wisconsin, we have offices in Oconomowoc, Madison, Brookfield, Wausau and Sheboygan.</p> <p>In addition to being a major reseller of Enterprise Tier product (including Cisco, Fujitsu, HP, IBM, NEC and Samsung), PDS manufactures its own PDS-branded PCs in an ISO 9001:2000-certified, 43,000 square foot configuration center. PDS has also made significant investments in constructing an in-house, world-class 24/7 service desk offering clients a single-point-of-contact, ITIL focused resource for service management.</p> <p>PDS holds over 400 certifications in assembly, installation, and support of computer systems and services and was assessed and approved by National Quality Assurance, U.S.A., an accredited ISO 9000 auditor.</p> <p>PDS is on several key contracts at the State of Wisconsin for the following:</p> <ul style="list-style-type: none"> · HP Intel-based PC's (#15-20453-800) · HP Printers (#15-20477-701) · IT Services Sourcing (#15-92040-501) · WSCA II Agreement (#11-20400-500) · PC Power Management Tools-Verdiem (15-20811-901) <p>Contact PDS at Gov.Ed@pdspc.com or call 800-966-6090 for Inside Team Sales, or Mike Barsema, Account Director</p>			
RJS Software Systems			www.rjssoftware.com
James Yanta		952.736.5837	jyanta@rjssoftware.com
Sam Ulrich	Sales Representative	952.736.5800	sulrich@ressoftware.com
<p>RJS Software is a leading provider of web security, document management, business process automation and data integration solutions that help businesses improve productivity, make better decisions and save money.</p> <p>With key products like Sophos, WebDocs, iForms and Deliver Now, you can keep your company secure while transforming the way your business manages, routes and stores information. Visit us at www.rjssoftware.com to learn more.</p>			

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RMM Solutions			www.rmmsolutions.com
Arthur Corallo	Government/Education Specialist	715.848.3292 x344	arthur.corallo@rmmsolutions.com
Chrissy Ross	Government/Education Specialist	715.848.3292 x302	chrissy.ross@rmmsolutions.com
Christine Johnson	Government/Education Specialist	715.848.3292 x320	christine.johnson@rmmsolutions.com
Rimon Moses	Chief Executive Officer	715.848.3292 x301	rimon.moses@rmmsolutions.com
Scott Gremler	Advanced Network Engineer	715-848-3292 x337	scott.gremler@rmmsolutions.com
<p>Since 1994, RMM Solutions has partnered with hundreds of organizations throughout Central Wisconsin to deliver business-building technology solutions that work.</p> <p>Our unique consultative approach is rare in an industry that tends to push product before fully understanding the complex needs and goals of the client. We go to great lengths to assess your current IT environment, recommend both hardware and software solutions married perfectly to your business' aspirations, and then provide dependable and intelligent support to ensure that your technology continues to serve its intended purpose, quietly yet powerfully.</p> <p>Headquartered in Wausau, Wisconsin, our team of highly skilled technical professionals holds the highest level certifications available from HP, Cisco, Microsoft, VMware and dozens of other industry-leading providers.</p> <p>RMM Solutions provides successful technology solutions and services for a wide range of organizations, including government, education, financial institutions, insurance companies, utilities, healthcare entities, retail businesses and non-profit agencies.</p>			
Sergeant Labs Inc			www.provecompliance.com
Mitch Langreck		608.788.9143	mlangreck@provecompliance.com
<p>For well over a decade, Sergeant Laboratories has provided security and monitoring solutions for schools, businesses and government organizations.</p> <p>In 1999, one of Sergeant Laboratories' customers asked, "What are our computers actually being used for?" and the DataVault™ technology (integrating eight years of technology development) was born. The DataVault™ server forms the foundation for Sergeant Laboratories' two user compliance monitoring products: Aristotle Academic™ for K-12 schools and Aristotle™ for businesses and government.</p> <p>In 2007 Sergeant Labs developed a Desktop Notification Software AristotleAlert. AristotleAlert is an immediate alert response system that distributes information to networked computers, email users or SMS phones. These alerts can carry messages of danger alerts, closings, or even emergency response notification. Alerts may be added and defined by you to include any message you need.</p> <p>Customers all over the U.S., including countless schools, state and county governments, major banks, large health care organizations and mid-sized retailers are now using Aristotle Academic™ and Aristotle™, as well as counterpart organizations in several other countries.</p>			
Skyline Technologies			www.skylinetechnologies.com
Scott Kraft	Business Development Manager	920.593.3684	skraft@skylinetechnologies.com
Tim VanHammond	Director - Enterprise Portals	920.257.2095	tvhammond@skylinetechnologies.com
<p>Skyline Technologies is a world-class IT firm specializing in IT consulting and developing custom technology tools that help organizations of all sizes become industry leaders. We are a Microsoft Gold Certified partner with expertise in business intelligence, custom software solutions, enterprise portals, IT business consulting, and online marketing. We are committed to hiring, developing, and retaining the most talented individuals in the IT field. They are innovators, developers, and implementers who possess a great business sense as well as outstanding technical skills. Skyline associates will bring strategic business value to your company by delivering creative, cutting-edge solutions that will help you convert your ideas into great new products and services.</p>			

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Solarus			
			www.solarus.net
Patrick Bloczynski	Sales Engineer	715.421.8185	patrick@solarus.net
Wendy Hack	Business Sales Manager	715.421.8143	wendy@solarus.net
Springbrook Software			
			www.springbrooksoftware.com
Kevin Delaney	Territory Manager	651.653.7013	kevin.delaney@sprbrk.com
<p>Founded in 1985, Springbrook is a leading supplier of comprehensive, fully integrated Financial Management, Payroll/HR, Utility Billing, Customer Information Systems (CIS) and Land Management enterprise software solutions for local governments, utilities and special districts. Springbrook is a responsive and principled company renowned for exemplary services and industry expertise that attributes its success and growth to a client first philosophy. Creating lifetime relationships with each client is Springbrook's top priority. As a privately held company, we build a family of employees and clients through personal communication and collaboration, allowing us to grow and succeed together.</p>			
Technology Resource Advisors		www.technologyresourceadvisors.com	
Angie Cibaric	Client Advisor	414.276.3300	acibaric@technologyresourceadvisors.com
Jason Schmitt	President	414.276.3300	jschmitt@technologyresourceadvisors.com
Kelly Pederson	Marketing Coordinator	414.276.3300	kpederson@technologyresourceadvisors.com
Tom Reminga	Director of Client Services	414.276.3300	treminga@technologyresourceadvisors.com
<p>Technology Resource Advisors, Inc. is an information technology solution provider that focuses on providing quality solutions to meet the needs of our clients. Our unique business model, industry expertise, and vast network of resources enable us to deliver highly customized, cost effective solutions to meet the needs of our clients. Solutions geared towards the Government market that we offer include Virtualization, Server/Storage Consolidation, Disaster Recovery, Network Security, Platform Migration, Network Infrastructure, Wireless Networking, IP Video Surveillance, Mac Platform Support, HP Server/Desktop/Notebook Procurement, Simplified HP Warranty Program, E-Mail Hosting & Archival, Remote Help Desk, Hosted VMware, Server Colocation, and Remote Data Backup.</p> <p>Our Professional Services team utilizes their hands-on, real world experience when developing and implementing these solutions. To support our offerings, we have strategic partnerships in place with several hardware and software manufacturers including Hewlett Packard, Microsoft, VMware, Citrix, Novell, Fortinet, Axis, and Milestone Systems. We are an HP Elite Business Partner, HP ProCurve Expert Partner, HP Authorized Service Provider, VMware Enterprise Partner, Citrix Silver Solution Advisor, Novell Gold Partner, Fortinet Silver Partner, Axis Gold Partner, and Milestone Systems Platinum Partner.</p>			
Toshiba America Information Systems		www.toshiba.com	
Richard Vaughn	Director of Channel Sales	913.907.0687	richard.vaughn@tais.toshiba.com
Eric James			

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Transcendent Technologies			www.transcendenttech.com
Steve Moore		920.569.5635	smoore@transcendenttech.com
<p>Transcendent Technologies is a provider of solutions and services for state, county and local government entities. Our software packages include applications that support parcel management, property taxation, tax payment and general receipting, and permitting activities. Each software package is designed to integrate seamlessly with other government systems including tract indexes, document imaging, geographic information, and financial systems. This design greatly enhances the land management process, improving efficiency and reducing errors.</p> <p>In addition, our understanding of government processes gives us a unique advantage in assisting government entities with custom development and integration services. Our services group can assist you in optimizing and improving your document scanning, document management, compliance, and archiving operations.</p>			
Vision Internet			www.visioninternet.com
Ashley Fruechting	Account Manager	913.708.8233	ashley@visioninternet.com
<p>Vision Internet – The Government Website Experts™ – is a national leader in government website development and has transformed over 300 government and education agencies in 35 states. Turnkey solutions include consulting, graphic design, content management, custom programming, hosting, and maintenance services, as well as the Vision Content Management System which was created specifically for local government.</p>			
Zix Corporation			www.zixcorp.com
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<p>Zix Corporation is the market leader for email encryption services. We combine the simplicity of software as a service with the convenience of customized encryption policies. ZixCorp offers automated key management "in the cloud" for all our customers, resulting in a scalable, reliable, easy to use and simple to administer solution.</p>			