

# 2008 GIPAW Annual Conference Vendor Directory

Company Name / Contact	Title	Phone Number	Website / Email
<b>ACS</b>			<a href="http://www.acs-inc.com">www.acs-inc.com</a>
Dmitry Berkovich	Information Mgmt Consultant	800.800.0181	<a href="mailto:dmitry.berkovich@acs-inc.com">dmitry.berkovich@acs-inc.com</a>
Joe Wehrli	Director - Solutions & Strategy	800.800.8235 x49	<a href="mailto:joe.wehrli@acs-inc.com">joe.wehrli@acs-inc.com</a>
<p>ACS is a rapidly growing, global company with more than \$5 billion in annual revenue and more than 55,000 employees supporting client operations in nearly 100 countries.</p> <p>For more than 30 years, ACS has helped governments design, operate, and improve large, complex programs. Our people are experts in knowing how government works. We specialize in supporting and transforming government operations at the local, state and national levels across the globe.</p> <p>By working side-by-side with our government clients, we bring the best of both worlds to transformation – low risk, proven methodologies combined with a recognition of the unique needs and goals of each government client. We'll find a way that works for you.</p>			
<b>AMX International</b>			<a href="http://www.amxinc.com">www.amxinc.com</a>
Maria Gilbert		208.542.8220	<a href="mailto:maria.gilbert@amxinc.com">maria.gilbert@amxinc.com</a>
<p>Founded in 1989, AMX International is a leader in providing complete enterprise solutions that fit over 500 Oracle(r) and former JD Edwards' customers worldwide. Customers have turned to AMX for the company's complete solutions that integrate the industry's best vendor applications with highly cost effective implementation consulting services, project management, complementary software products and custom development. Headquartered in Idaho Falls, Idaho, AMX International operates two development, training and customer care centers located in Salt Lake City, Utah and Rexburg, Idaho. For additional information about AMX International, call 208.523.3671, visit the company's web site at <a href="http://www.amxinc.com">www.amxinc.com</a> or e-mail at <a href="mailto:amxinfo@amxinc.com">amxinfo@amxinc.com</a>.</p>			
<b>AT&amp;T / AT&amp;T Mobility</b>			<a href="http://www.att.com/stateandlocal/">www.att.com/stateandlocal/</a>
David Holznecht	Government Account Manager	608.358.2000	<a href="mailto:david.holznecht@att.com">david.holznecht@att.com</a>
Dawn Milbrath	Sr. Sales Manager GEM	715.571.0076	<a href="mailto:dm653p@att.com">dm653p@att.com</a>
Lee Lane	Account Manager	262.794.4452	<a href="mailto:LL2176@att.com">LL2176@att.com</a>
Melissa Fraedrich	Government Account Executive	414.688.8000	<a href="mailto:mf4117@att.com">mf4117@att.com</a>
<p>AT&amp;T delivers full-scale solutions that fulfill the criteria of complex and sensitive programs for state and local agencies, year after year. AT&amp;T operates one of the world's most sophisticated communications network, the largest wireless network in the U.S., carries more Internet traffic in North America than any other company, is the largest provider of local telephony services and the largest Competitive Local Exchange Carrier (CLEC) in the United States, and operates 36 state-of-the-art Internet data centers worldwide.</p>			
<b>Baycom Inc</b>			<a href="http://www.baycominc.com">www.baycominc.com</a>
Tim Cooney		800.726.5426 x426	<a href="mailto:tcooney@baycominc.com">tcooney@baycominc.com</a>
Jason Pedersen	Sales Engineer	800.726.5426 x435	<a href="mailto:jpedersen@baycominc.com">jpedersen@baycominc.com</a>
<p>Baycom Inc. holds the Wisconsin State D.O.A. contract for Panasonic Toughbook laptops, LedCo and Gamber Johnson docking solutions, Pentax mobile printers and the new Toughbook Arbitrator in-car digital video system. The terms of the contract allow any Wisconsin municipality the ability to purchase the products offered on the contract from Baycom Inc. at highly discounted prices. Baycom Inc.'s broadband division can support your organizations needs for wireless broadband solutions including T1 replacements, 802.11 hotspots, mesh, wi-max and wireless video surveillance. In business since 1956, Baycom Inc. provides complete consulting, engineering and installation services for all of the products we sell.</p>			

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<b>CableCom LLC</b>			<a href="http://www.cablecomllc.com">www.cablecomllc.com</a>
Brad Schrader		414.226.2205	<a href="mailto:bschader@cablecomllc.com">bschader@cablecomllc.com</a>
Theodore Jaekels		414.226.2205 x234	<a href="mailto:tjaekels@cablecomllc.com">tjaekels@cablecomllc.com</a>
Andy Jaekels	Foundry Networks	414.289.7140 x2148	<a href="mailto:ajaekels@foundrynet.com">ajaekels@foundrynet.com</a>
<p>CableCom is a Wisconsin-based firm, who is DBE recognized as an industry leader in low voltage network cabling and fiber optic construction. Our entire staff is committed to supporting our customers 24 hours per day, 7 days per week. Whether it is Voice, Data, Security, Audio/Video or Life Safety Systems CableCom offers single source, end-to-end connectivity solutions. We integrate the latest technology with managed installations to create an environment that will withstand even your most demanding network requirements.</p> <p>From Design and Engineering to construction and implementation, CableCom is your premier low voltage contractor.</p>			
<b>CDW Government / CDW Berbee</b>			<a href="http://www.cdwg.com">www.cdwg.com</a> / <a href="http://www.berbee.com">www.berbee.com</a>
AJ Lucci	CDW Government	262.308.6753	<a href="mailto:ajlucci@cdwg.com">ajlucci@cdwg.com</a>
Tony Minasola	CDW Government	847.968.9570	<a href="mailto:tonymin@cdwg.com">tonymin@cdwg.com</a>
Jennifer Buntin	CDW Berbee	920.996.3141	<a href="mailto:jennifer.buntin@cdw.com">jennifer.buntin@cdw.com</a>
Mike Gutknecht	CDW Berbee	608.298.1622	<a href="mailto:mike.gutknecht@cdw.com">mike.gutknecht@cdw.com</a>
Quinton Woller	CDW Berbee	715.241.4414	<a href="mailto:quinton.woller@cdw.com">quinton.woller@cdw.com</a>
<p>Since 1993, CDW Berbee has delivered technology solutions that drive bottom line results for our clients. Our entrepreneurial spirit and values guide us and we continue to set the standard for uncompromising customer support and technical leadership.</p> <p>Our focus is on five core business needs:</p> <ul style="list-style-type: none"> <li>- Unified Communications</li> <li>- Security</li> <li>- Remote Managed Services</li> <li>- Information Worker Solutions</li> <li>- Virtualization and Optimization</li> </ul> <p>Our teams include skilled engineers and project managers with proven business experience. These skills help our customers plan their technology direction, and receive solutions that are prioritized based on business need.</p>			
<b>Cisco Systems</b>			<a href="http://www.cisco.com">www.cisco.com</a>
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Meg McGonigle	Associate Account Manager	608-852-6391	<a href="mailto:memcgoni@cisco.com">memcgoni@cisco.com</a>
<p>Cisco Systems, Inc. is the worldwide leader in networking for the Internet. Cisco's Internet Protocol-based (IP) networking solutions are the foundation of the Internet and most corporate, education, and government networks around the world. Cisco provides the broadest line of solutions for transporting data, voice and video within buildings, across campuses, or around the world. Information on Cisco can be found at <a href="http://www.cisco.com">www.cisco.com</a>.</p>			

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<b>Cities Digital Inc</b>			<a href="http://www.citiesdigital.com">www.citiesdigital.com</a>
Laura Hanson		715.954.4318	<a href="mailto:laura@citiesdigital.com">laura@citiesdigital.com</a>
Patrick Welsch	President	715.954.0261	<a href="mailto:patrick@citiesdigital.com">patrick@citiesdigital.com</a>
<p>Cities Digital provides document imaging and business efficiency solutions to the financial services industry. Going paperless and integrating a company's information systems can make for great efficiency and increased profitability. Cities Digital provides extensive paper-less solutions to many of the largest brokers, RIA offices and planners around the country. The team of professional consultants at Cities Digital will help take your firm paper-less while maintaining compliance with FINRA &amp; SEC requirements.</p> <p>At the core of Cities Digital solutions is the renowned document imaging solution, Laserfiche. In addition, industry leading Canon DR scanners fully integrate with the Laserfiche solution to offer the most user friendly experience. Cities Digital also offers great tools and features such as form recognition for fund company statements, digital signatures for compliance and document encryption for portability.</p> <p>Visit Cities Digital &amp; Canon at SIFMA and learn how you can become a hero and start a paper-less revolution.</p>			
<b>Civic Systems</b>			<a href="http://www.civicsystems.com">www.civicsystems.com</a>
Alex Gibson		888.241.1517	<a href="mailto:agibson@civicsystems.com">agibson@civicsystems.com</a>
Scott Heather	Project Manager / Implementation	608.240.2601	<a href="mailto:sheather@virchowkrause.com">sheather@virchowkrause.com</a>
<p>CIVIC Systems provides legislative management software solutions to manage agendas, committees, minutes and video, built on a complete document management and workflow structure. CIVIC Systems has implemented Agenda software for clients as large as Hennepin County, Minnesota and as small as the Village of Deforest, Wisconsin.</p> <p>We also provide content management software with workflow for cities and counties enterprise wide. Civic Systems offers a convenient, affordable way to help manage the paper documents in your office, with Integrated Document Management (IDM). IDM is a software-based solution which captures paper (and electronic) documents, and provides the storage, retrieval, security and archiving of those documents.</p> <p>CIVIC Systems is a wholly owned affiliate of Virchow Krause and Company and specializes in providing technology to the public sector. Civic Systems provides technology solutions that make your job easier, but we're so much more than just a software company.</p>			
<b>Computer Generated Solutions</b>			<a href="http://www.cgsinc.com">www.cgsinc.com</a>
Corey Stephen	VP Business Development	877.674.9720	<a href="mailto:cstephen@cgsinc.ca">cstephen@cgsinc.ca</a>
<p><b>Computer Generated Solutions Canada Ltd (CGS Canada Ltd)</b></p> <p>CGS offers a comprehensive array of strategic business applications designed to meet the most challenging and complex requirements of today's global economy. Our technology solutions help achieve immediate, significant returns and enable successful and sustained growth. Whether your objectives are to increase market share, enhance customer relations, or improve processes, our solutions can help your company become a more responsive, more agile organization. CGS' Unlimited Mailbox™ provides a universal archival database for quick search and retrieval of e-mail messages and is compatible with an array of leading e-mail applications.</p>			
<b>Contingency Planning Solutions</b>			<a href="http://www.contingencyplans.com">www.contingencyplans.com</a>
Les Spindler		920.734.0241	<a href="mailto:lspindler@contingencyplans.com">lspindler@contingencyplans.com</a>
<p>Contingency Planning Solutions, Inc. provides guidance and software to assist government leaders in forming documented, comprehensive, executable Business Continuity / Disaster Recovery Plans (COOP/COG: Continuity of Operations/Continuity of Government). This ensures that the critical functions of each department resume in a timely manner after an "event." Our experience and proven methodology expedite the project and deliver a solid blueprint for recovery. CPSI also offers iSeries, pSeries and server Hotsite Services as well as Alternate Worksite Solutions, Tape Conversion Services (older archived to newer technology) and Computer Room Support Equipment (racks, elevated flooring, generators, HVAC/Humidity systems, UPS systems, Power Distribution Units, etc.).</p>			

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<b>Convergent Solutions Group</b>			
Dan Jorenby	Senior Engineer	952.303.7040	<a href="http://www.convergent-solutions.com">www.convergent-solutions.com</a> <a href="mailto:djorenby@convergent-solutions.com">djorenby@convergent-solutions.com</a>
Doug Splinter	Senior Architect	952.303.7111	<a href="mailto:dsplinter@convergent-solutions.com">dsplinter@convergent-solutions.com</a>
John Dusek	President	952.303.7102	<a href="mailto:jdusek@convergent-solutions.com">jdusek@convergent-solutions.com</a>
<p>Convergent Solutions Group is an innovative technology services firm dedicated to improving IT environments by making them more productive, resilient and secure. We apply our expertise in messaging, storage and network resiliency to design and implement a unified communications infrastructure that works and can be supported by your existing IT staff. More info: <a href="http://www.convergent-solutions.com">http://www.convergent-solutions.com</a></p>			
<b>CT Access</b>			
Scott Hirschfeld	Vice President	262.789.8210	<a href="http://www.ctaccess.com">www.ctaccess.com</a> <a href="mailto:scoth@ctaccess.com">scoth@ctaccess.com</a>
<p>CTAccess specializes in electronic records management solutions for municipalities, counties, and other government organizations. Our solutions are built to create efficiency, improve service, and help organizations meet their legal responsibility to preserve documents. These solutions, built on the leading public sector document management solution, Laserfiche, are extremely robust. They require very little in the form of IT resources and provide a very high return on investment to the government office. They are also easily scalable from one department to the entire enterprise. You can't beat the Laserfiche solution when combined with the experience, expertise and outstanding service that come from partnering with CTAccess. CTAccess is a division of Computer Technologies of Wisconsin; serving Wisconsin organizations since 1990.</p>			
<b>D&amp;S Technologies</b>			
Scott Perlewitz		800.299.8422	<a href="http://www.dstech1.com">www.dstech1.com</a> <a href="mailto:scott@dstech1.com">scott@dstech1.com</a>
Steve Moreland	Village of Pleasant Prairie	262.948.8925	<a href="mailto:smoreland@plprairiewi.com">smoreland@plprairiewi.com</a>
Patrick Perlewitz		800.299.8422	<a href="mailto:pat@dstech1.com">pat@dstech1.com</a>
Kent		800.299.8422	
<p>D&amp;S Technologies is a leading Authorize Business Partner of AVAYA Communications (Formerly Lucent and AT&amp;T). We are a leader in system integration of telecommunications equipment and data networks, offering full service solutions to small and medium sized business clients in Wisconsin and throughout the Country.</p> <p>While providing a comprehensive array of products designed to give businesses critical advantages in their respective marketplaces, D&amp;S Technologies provides a simple and cost effective solutions for clients. Every customer has there own unique set of directives and D&amp;S Technologies works very closely to design and implement revenue generating results and expense saving ideas. With our extensive experience working with AVAYA products, we can resolve issues and implement solutions in a timely manner with limited to no interruptions to your business.</p> <p>The Village of Pleasant Prairie is pleased to offer world-class, off-site data protection and security services. The convenient location eliminates wasted time when time is a critical factor. We are designed to be a full-service collocation provider.</p>			
<b>DCS Netlink</b>			
Dane Deutsch		715.236.7424	<a href="http://www.dcsnetlink.com">www.dcsnetlink.com</a> <a href="mailto:ddeutsch@dcsnetlink.com">ddeutsch@dcsnetlink.com</a>
Ed Quinn		715.236.7424	<a href="mailto:edquinn@dcsnetlink.com">edquinn@dcsnetlink.com</a>
<p>For 17 years, DCS Netlink, a Microsoft Gold Partner and service disabled veteran owned business, has been professionally installing, repairing and troubleshooting computers, networks, and Internet services. Their goal is to provide a "one stop" shop and customer-integrated Information and Technology (IT) services and support. DCS Netlink business partners (IBM, WatchGuard, HP, Microsoft, Cisco, Citrix, Catbird, and SonicWALL) and Microsoft certified technicians provide a complete host of Internet services and networking support to their customers. DCS Netlink also has a GSA contract (Contract number: GS-35F-0809R) which allows DCS Netlink to work with military, federal, state, and local government agencies as an authorized reseller to procure products and services on the GSA schedule at "special contracted prices". DCS Netlink provides complete Internet Services including: web design, web hosting servers, application hosting, database integration and programming, e-mail hosting and anti-spam services, E-Commerce solutions, Internet Security services, and training on firewalls and VPNs.</p>			

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<b>Delta Communications</b>			<a href="http://www.deltacommunications.com">www.deltacommunications.com</a>
Cindy Peters		262.542.9111	<a href="mailto:cindy@deltacommunications.com">cindy@deltacommunications.com</a>
Spencer Thomason		262.542.9111	<a href="mailto:spencer@deltacommunications.com">spencer@deltacommunications.com</a>
Delta Communications, Inc. is a full service provider of LAN/WAN products and services enjoying our 35th year in business. Specifically for the government services segment we offer servers, storage and replication, backup and security solutions. Our emphasis is offering services for remote monitoring and backup to assure the customer uptime with proactive monitoring of the network and internal LAN.			
<b>DirectNetworks Inc</b>			<a href="http://www.directnetworksinc.com">www.directnetworksinc.com</a>
Catherine Barrance	Sales & Marketing Coordinator	608.227.5123	<a href="mailto:cbarrance@directnetworksinc.com">cbarrance@directnetworksinc.com</a>
Joshua Lindquist	Account Manager	608.227.5124	<a href="mailto:jlindquist@directnetworksinc.com">jlindquist@directnetworksinc.com</a>
DirectNetworks, Inc. consults, installs and services Data Computer, IP Telephony VOIP, Storage SAN, and Security Networks. Based in Madison, Wisconsin, Direct Networks provides IT and Outsourced IT solutions for Healthcare, Financial, Gov/Ed, Legal and SMB industries.			
<b>Gillware Data Recovery</b>			<a href="http://www.gillware.com">www.gillware.com</a>
Ryan Pflanz	Senior Account Manager	888.624.7206 x112	<a href="mailto:ryan@gillware.com">ryan@gillware.com</a>
Gillware Data Recovery: The only professional data recovery company with a data recovery lab in the state of Wisconsin. Founded in May of 2004 and located in Madison, we have successfully recovered data from tens of thousands of defective computer hard disks. Gillware Inc. always gives free evaluations and attempts on all cases. Clients of ours receive an interactive list of any recovered data before any payment. Gillware Data Services: In today's busy and expanding business environment, implementing a systematic data backup solution can be a difficult and sometimes arduous task. Gillware Remote Backup presents the first comprehensive online data backup system offering an intuitive, flexible, and mobile alternative to conventional backup solutions.			
<b>Graybar</b>			<a href="http://www.graybar.com">www.graybar.com</a>
Dean Thierfelder		414.607.7700	<a href="mailto:dean.thierfelder@graybar.com">dean.thierfelder@graybar.com</a>
Mitch Lilach	Account Manager - Comm/Data	715.928.2870	<a href="mailto:mitchell.lilach@graybar.com">mitchell.lilach@graybar.com</a>
<p>Graybar is a leader in the distribution of high-quality electrical, telecommunications and networking products, as well as your expert provider of related supply chain management and logistics services. We proudly serve a variety of customers including electrical contractors, comm/data contractors, government agencies, industrial firms, security installers, service providers, retail and hospitality companies... just to name a few.</p> <p>Graybar serves the purchasing needs for government agencies at the Federal, State and local/municipal levels. Graybar not only offers a vast array of products but also a number of agreements such as the Graybar-GSA Program, the Defense Logistics Agency (DLA) Prime Vendor Program, US Communities Program and a diversity program through teaming agreements.</p>			
<b>Heartland Business Systems</b>			<a href="http://www.hbs.com">www.hbs.com</a>
Chris Mott		920.687.4180	<a href="mailto:cmott@hbs.net">cmott@hbs.net</a>
Heartland Business Systems is Wisconsin's leader in Intel based PC and IP routing/switching network support. Partnering with companies such as VMware, Cisco, HP, IBM, and Microsoft, HBS provides a complete IT business solution which includes, but that is not limited to PC and server support, network and perimeter security, horizontal and vertical Cat 6 and fiber cabling, IP telephony, Internet hosting, educational services, data collection systems, audio and video solutions and hardware and software procurement. Please visit our web site at <a href="http://www.hbs.net">www.hbs.net</a> .			



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<b>J Mauel &amp; Associates</b>			<a href="http://www.jmauel.com">www.jmauel.com</a>
Chip Mauel		800.561.6823	<a href="mailto:jmauel@new.rr.com">jmauel@new.rr.com</a>
<p>J. Mauel &amp; Associates currently offers a Property Tax Collection Program, Pet Licensing Program, Offsite Collection Program and a Special Assessment Program. Property Tax Collection Program - Allows the user to process payments for individual or multiple parcels, change addresses, view payment history, view special assessments and provides numerous related reports. Pet Licensing Program - Allows the user to enter and print dog and cat licenses and offers many reports. Offsite Collection Program - Allows financial institutions for collect property taxes for 2nd half collection. Special Assessment Program - Allows municipalities to download data from the county level and enter their Special Assessments and transfer back to the county.</p>			
<b>JSO Technology LLC</b>			<a href="http://www.jsotechnology.com">www.jsotechnology.com</a> / <a href="http://www.lefthandnetworks.com">www.lefthandnetworks.com</a>
Lars Hanson	Sales and Marketing	414.455.0726	<a href="mailto:lars@jsotechnology.com">lars@jsotechnology.com</a>
Scott Wilson	Regional Sales Manager	303.449.4100	<a href="mailto:scott.wilson@lefthandnetworks.com">scott.wilson@lefthandnetworks.com</a>
<p>JSO Technology LLC is a Milwaukee, WI based value-added reseller and consulting firm focused on providing best of breed data security, network infrastructure, and network operating systems / application solutions, document management and mass storage consulting, products and services.</p> <p>LeftHand Networks(r) delivers physical and virtual SANs that are easy to grow, easy to manage and designed for high performance. LeftHand pioneered IP-based SANs in 2001, and our innovative, scalable SAN solutions are ideal for storage and server consolidation, multi-site SANs and disaster recovery. Their patented architecture distributes and protects customer data.</p>			
<b>Lenovo</b>			<a href="http://www.lenovo.com">www.lenovo.com</a>
Patti Ullsperger		608.833.6877	<a href="mailto:psullsp@lenovo.com">psullsp@lenovo.com</a>
<p><b>Lenovo: A Worldwide Leader in Technology</b>            Lenovo is an innovative, international technology company formed as a result of the acquisition by the Lenovo Group of the IBM Personal Computing Division. As a global leader in the PC market, we develop, manufacture and market cutting-edge, reliable, high-quality PC products and value-added professional services that provide customers around the world with smarter ways to be productive and competitive. We base our success on our customers achieving their goals: productivity in business and enhancement of personal life.</p>			
<b>Manatron Inc</b>			<a href="http://www.manatron.com">www.manatron.com</a>
Pam West		269.567.2900 x7260	<a href="mailto:pam.west@mamtron.com">pam.west@mamtron.com</a>
<p>Manatron is the nation's leading provider of integrated property software solutions and services for state and local government. With unparalleled experience and history in property recording, tax assessment, billing and collection, Manatron has been at the forefront of innovative product and service development since 1969. Manatron currently provides 1400+ customers across North America with the power to manage over 30 million parcels.</p>			
<b>Microsoft</b>			<a href="http://www.microsoft.com/slg">www.microsoft.com/slg</a>
Raamel Mitchell	Breadth Sales Engagement Mgr	425.538.0352x80352	<a href="mailto:raamelm@microsoft.com">raamelm@microsoft.com</a>
<p>Microsoft provides technology solutions that help government agencies better serve citizens -- any time, any place and on any device. Every day, Microsoft helps agencies leverage existing systems, allowing them to seamlessly connect disparate applications while increasing productivity and cost savings. As the world's leading software provider for desktop and mobile computers, Microsoft engineers products that give government agencies choice – in the selection of devices, networks, services and technology partners. Visit Microsoft online at <a href="http://www.microsoft.com/slg">www.microsoft.com/slg</a>.</p>			

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<b>MNJ Technologies Direct</b>			<a href="http://www.mnjtech.com">www.mnjtech.com</a>
Giovanni Savaglio		262.595.5141	<a href="mailto:gio@mnjtech.com">gio@mnjtech.com</a>
Sonny Rogalevich	Senior Account Manager	847.876.8819	<a href="mailto:sonny@mnjtech.com">sonny@mnjtech.com</a>
Chet Napiwocki	Enterasys Networks	630.915.8226	<a href="mailto:cnapiwoc@enterasys.com">cnapiwoc@enterasys.com</a>
Doug Hoffmann	General Dynamics Itronix	952.831.7944	<a href="mailto:doug.hoffmann@gd-itronix.com">doug.hoffmann@gd-itronix.com</a>
<p>MNJ Technologies Direct is a direct solution provider of business grade computer hardware and software technology products. Our electronic systems and co-workers enable business and government customers to efficiently evaluate and purchase a wide variety of technology products. We want to be your one-stop source for all of your technology needs. Our primary business and marketing efforts are dedicated to the small to medium business segment, as well as the public sector marketplace. MNJ Technologies Direct is based in Buffalo Grove, Illinois and has a staff of experienced account managers who are available during normal business hours to support customers throughout the United States. At MNJ Technologies Direct, we believe that by empowering our co-workers with the authority, responsibility and accountability necessary to provide the highest levels of service and support, MNJ Technologies Direct will lead the industry as the best source for all technology solutions.</p>			
<b>MPC / Gateway</b>			<a href="http://www.mpccorp.com">www.mpccorp.com</a>
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Maureen Maher	Account Executive		<a href="mailto:maureen.maher@mpccorp.com">maureen.maher@mpccorp.com</a>
<p>MPC   Gateway designs and manufactures a full line of desktops, notebooks, servers and storage that rank among the industry leaders in technology, innovation and price/performance. We deliver high-quality PC's to create complete computing solutions backed by a superior level of service.</p>			
<b>MSI Systems Integrators</b>			<a href="http://www.msiinet.com">www.msiinet.com</a>
Bill Bleckwehl	Client Executive	952.896.6320	<a href="mailto:bbleckwehl@msiinet.com">bbleckwehl@msiinet.com</a>
Steve Duchac	Client Executive	715.524.8980	<a href="mailto:sduchac@msiinet.com">sduchac@msiinet.com</a>
<p>MSI Systems Integrators help makes businesses better through enterprise IT solutions. We architect, build and support ROI driven enterprise solutions designed specifically for business-critical requirements. Our infrastructure solutions include hardware, software and services that positively impact profitability and business processes now and into the future.</p>			
<b>Net Support Software</b>			<a href="http://www.netsupport-inc.com">www.netsupport-inc.com</a>
Jim Rahm		770.205.4456 x315	<a href="mailto:j.rahm@netsupport-inc.com">j.rahm@netsupport-inc.com</a>
<p>NetSupport provides desktop management software solutions designed to suit the IT needs of your organization. Improve customer service, simplify management tasks, automate processes and reduce costs with our help desk solutions. Features include IT asset management, PC remote control, hardware and software inventory, software distribution, application &amp; web metering, monitoring, reporting, desktop alerts, web-based help desk ticketing and more. For more information, please visit <a href="http://www.netsupport-inc.com">www.netsupport-inc.com</a>.</p>			
<b>New World Systems</b>			<a href="http://www.newworldsystems.com">www.newworldsystems.com</a>
Kaul Lefief	Regional Territory Manager	248.269.1000	<a href="mailto:klefief@newworldsystems.com">klefief@newworldsystems.com</a>
<p>A leader in local government software for over 25 years, New World provides a proven solution to 1,800 customers, including Financials, HR / Payroll, Utilities and Community Development.</p>			
<b>Premier Workforce Solutions</b>			<a href="http://www.velocitypartnersinc.com">www.velocitypartnersinc.com</a>
Bill Clark	Velocity Partners	262.790.0800	<a href="mailto:bclark@velocitypartnersinc.com">bclark@velocitypartnersinc.com</a>
<p>Premier Workforce Solutions is a resource provider that has built a unique solution that addresses the challenge of many IT managers in the governmental sector. We have developed a business model that allows you to lower your costs by as much as 35% while keeping the headcount that you need to manage your organization. Our resources are fully benefited so the attrition rate is minimal and the employee satisfaction is high. We are a member of the Value Purchasing Group.</p>			

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Company Name / Contact	Title	Phone Number	Website / Email
<b>Remote Operations Company</b>			<a href="http://www.roccompany.com">www.roccompany.com</a>
Kevin Durkin		888.837.4466	<a href="mailto:kdurkin@roccompany.com">kdurkin@roccompany.com</a>
<p>Are you looking for a way to do more with less?</p> <p>Are you looking for a way to cut costs yet at the same time gain momentum on all your IT projects?</p> <p>We will not do the work for you; your staff does the work and they will love you for it! All we do is provide you with the powerful tools to make that happen.</p> <p>It is much less expensive than you would expect and the ROI is off the charts; if you do not believe me ask our customers they're probably right next to you as you read this.</p> <p>Come see what the new face of Outsourcing looks like.</p> <p>Stop by Remote Operations Company's (ROC) booth for a demonstration.</p>			
<b>RJS Software Systems</b>			<a href="http://www.rjssoftware.com">www.rjssoftware.com</a>
Cathy Allen	Account Executive	888.757.7638	<a href="mailto:cathy@rjssoftware.com">cathy@rjssoftware.com</a>
<p>RJS Software Systems develops iSeries and PC solutions. We specialize in Document and Image Management, Business Process Management, Report and Data Delivery and Electronic Forms. Our software helps organizations streamline data collection, digitize and manage documents, automate work processes and data delivery, and access business applications and information using secure web based technology. Get the information you need, when you need it, where you need it, how you need it. RJS Software has affordable solutions to meet the needs of your organization.</p>			
<b>RMM Solutions</b>			<a href="http://www.rmmsolutions.com">www.rmmsolutions.com</a>
Arthur Corallo		715.848.3292 x344	<a href="mailto:arthur.corallo@rmmsolutions.com">arthur.corallo@rmmsolutions.com</a>
Chrissy Ives	Sales Representative	715.848.3292 x302	<a href="mailto:chrissy.ives@rmmsolutions.com">chrissy.ives@rmmsolutions.com</a>
Jim Campbell	Sales Representative	715.848.3292 x304	<a href="mailto:jim.campbell@rmmsolutions.com">jim.campbell@rmmsolutions.com</a>
<p>RMM Solutions provides technologies and solutions which include computer, LAN and WAN networks, digital imaging systems, document management solutions and telecommunication systems. For over twelve years we have implemented these technologies for thousands of business, government, medical, and education customers throughout Wisconsin. We use a consultative approach to fully understand your business problems and design a complete solution that includes all of the necessary products and services. Our experienced staff of technical professionals is ready to help you be more productive and efficient through the use of technology.</p>			



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<b>WhiteLight Group</b>			<a href="http://www.whitelightgrp.com">www.whitelightgrp.com</a>
Mike Asby	Sales Support	262.552.8450 x100	<a href="mailto:masby@whitelightgrp.com">masby@whitelightgrp.com</a>
<p>WhiteLight Group is a leading provider of business application software and services. Our core strength is delivering tactical solutions to strategic business problems. We provide quality services with exceptional experience in the areas of enterprise solutions, business intelligence, supply chain, and customer / supplier self-service technologies. Our JD Edwards services combine our expertise in business applications, transformation, collaborative technology, and technology architecture services. The results are finely-tuned, fully-integrated business solutions that meet our clients' strategic and functional objectives including Finance, Human Resources, Payroll, Purchasing, and Self-Service.</p> <p>WhiteLight Group is also a leading provider of Business Intelligence solutions. Whether an organization is just starting to explore the use of Business Intelligence or are expanding an existing Business Intelligence environment, we have in-depth experience that is instrumental to our clients successfully gaining better access to their vital information. Our offerings range from solution design and software selection to implementation and integration of Business Intelligence within our clients' day to day operations. We work with the top Business Intelligence vendors to provide the best solution available based on our clients' requirements. From Data Warehouse/ Data mart design, software upgrades/migrations, and data integration to report development, dashboard/scorecard development and training, our solutions result in our clients ability to turn their data into the information necessary to make fast and accurate business decisions.</p>			