

2007 GIPAW Annual Conference Vendor Directory

Company Name / Contact	Title	Phone Number	Website / Email
ACS			
Joe Wehrli		800 800-8235	joe.wehrli@acs-inc.com
Advantage Office Solutions / Office Copying Equipment			
Gregg Bushner	IT Manager	921 434-5982	greggb@aosbiz.com
Paul Charles	Owner	920 434-5982	paulc@aosbiz.com
Ralph Koenings	General Manager	414 788-0000	rkoenings@oceltd.com
<p>Advantage Office Solutions and Office Copying Equipment are independently owned and operated authorized distributors for Sharp Electronics Corporation providing sales, service and support for the Sharp Digital Product Line. Products handled are black & white and full color photocopiers, high-speed laser printers, scanners, facsimile, document management solutions and various software solutions. Sharp's latest product release, Open Systems Architecture allows our award winning MFP's to seamlessly integrate with your backroom operating software. Based on .net programming, two-way communication is allowed with no additional software or bandwidth required. AOS serves 16 counties in Northeastern Wisconsin from Menominee, Mi. to the north, Fond du Lac to the south, Wausau to the west and the entire lakeshore to the east. OCE serves the remainder of southern Wisconsin, with headquarters conveniently located in Milwaukee, WI. Sharp Electronics has been named the Manufacturer of the Year the past 2 years by leading Industry Analysts. For further information, please view our websites or go to www.sharppusa.com.</p>			
AE Business			
Jill A. Gruetzmacher	Business Development Manager	414 727-5910	jill.gruetzmacher@aeps.com
Sean O'Brien	Server Specialist	262 989-2007	sean.obrien@aeps.com
Tim Terry	Data Center Practice Manager	414 801-3719	tim.terry@aeps.com
<p>AE Business Solutions is proud to celebrate our 58th year in business and has enjoyed our position as a leader in providing Solutions Integration services to customers throughout Wisconsin. We work with clients to deliver innovative, technology-enabled solutions that help them meet their initiatives. Our company has evolved from a hardware and software integration company into an outsource provider of end-to-end technology solutions. As our business and the industry mature, we continue to focus on a solutions-oriented approach. Our value to clients lies in our ability to react quickly and move ahead of the changing trends in the marketplace. We have aligned ourselves with the best companies in the industry - Hewlett Packard, Oracle, Sun, VMWare, Citrix, Symantec and Microsoft. Through our track record of success with these companies, we have positioned ourselves as a top-tier resource that can deploy technology solutions.</p>			
AT&T			
Lee Lane	Account Manager	262 794-4452	LL2176@att.com
<p>AT&T delivers full-scale solutions that fulfill the criteria of complex and sensitive programs for state and local agencies, year after year. AT&T operates one of the world's most sophisticated communications network, the largest wireless network in the U.S., carries more Internet traffic in North America than any other company, is the largest provider of local telephony services and the largest Competitive Local Exchange Carrier (CLEC) in the United States, and operates 36 state-of-the-art Internet data centers worldwide.</p>			

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Berbee			www.berbee.com
Eric Ludvigson	iSeries Solution Specialist	920 996-3166	eric.ludvigson@berbee.com
Jason Senn	Account Manager	262 521-5672	Jason.senn@berbee.com
Jennifer Weis	Microsoft Practice Manager	262 521-5614	Jennifer.weis@berbee.com
Joan Hoppe	Business Development	262 521-5628	jhoppe@berbee.com
Mark Ellis	iSeries Solution Specialist	920 996-3170	mark.ellis@berbee.com
Todd Schultz	iSeries Solution Specialist	262 521-5665	todd.schultz@berbee.com
<p>CDW Berbee is a proven partner for IT solutions, including network infrastructure, systems and storage, productivity applications, communication and collaboration, and security. Berbee's data centers deliver hosted applications, co-location, and managed services to clients nationwide. Berbee, a leading Midwest provider of technology for business, is among a handful of companies worldwide to achieve the highest level of partnership with our strategic partners Cisco, IBM, and Microsoft. Berbee has offices in Illinois, Indiana, Michigan, Minnesota, Ohio, and Wisconsin. Additional information about Berbee is available at www.berbee.com.</p>			
Business Oriented Software Solutions			www.boss-solutions.com
Ashok Ganapathy		678 684-1200	ashok@boss-solutions.com
<p>Business Oriented Software Solutions, Inc., a Norcross Georgia based company was established in 1991 and serves more than 350 customers worldwide. BOSS is an infrastructure management firm who specializes in comprehensive asset management, integrated service desk, IT lifecycle management solutions, network services, and technical support. At BOSS we specialize in providing Asset Management and Integrated Help Desk solutions that have helped organizations, like yours, with Business Systems and Change Management problems so they could achieve: Operational Excellence through Information Technology. The BOSS DIAGWIN platform continues to provide comprehensive answers to IT and non-IT Asset Management needs for our customers. Our ITIL Compliant products, BOSS DIAGWIN Enterprise combined with the BOSS Help Desk, can provide to you a powerful enterprise solution which will enable you to achieve: Operational Excellence. We can schedule a customized demonstration with your organization to show you how BOSS Asset Management and Help Desk solutions fit into your IT Strategy for compliance and auditing.</p>			
Cable Com - Midwest Fiber Networks LLC			
Mike Manchester	Business Development Manager	414 672-5612	mmanchester@midwestfibernetworks.com
Brad Schrader	Sales Manager	414 226-2205 x273	bschrader@cablecomllc.com
Bryan Gnad	Account Manager	415 226-2205 x244	bgnadt@cablecomllc.com
Justus Klink	Account Manager	417 226-2205 x267	jklink@cablecomllc.com
Lisa Daniels	Account Manager	416 226-2205 x277	ldaniels@cablecomllc.com
Ted Jaekels	Account Manager	414 226-2205 x234	tjaekels@cablecomllc.com
<p>CableCom is a Wisconsin-based Women-Owned Business Enterprise recognized as an industry leader in network cabling and fiber optic construction. Our entire staff is committed to supporting our customers 24 hours per day, 7 days per week. Whether it is Security, Communications, Life Safety Systems or Automated Building Controls, CableCom offers single source, end-to-end connectivity solutions. We integrate the latest technology with managed installations to create an environment that will withstand even your most demanding network requirements.</p>			
CDW-G			
AJ Lucci		262 308-6753	ajlucci@cdwg.com

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Cisco			
Bob Stanberry	Sales Business Development Manager	616 940 2379	rstanber@cisco.com
Dave Adkins	Systems Engineer	608 245 5910	daadkins@cisco.com
Kim Brown	Commercial Vertical Account Manager	262 446 5761	kimbrown@cisco.com
Mark Koxlien	Commercial Vertical Account Manager	715 843-2525	mkoxlien@cisco.com
Meg McGonigle	Associate Account Manager	219-241-9066	memcgoni@cisco.com
Tom Wallace	Product Sales Specialist	630 881 4219	thowalla@cisco.com
Cisco is the worldwide leader in networking for the Internet, celebrating 20 years of commitment to technology, innovation, industry leadership and corporate social responsibility. Cisco's Internet Protocol-based (IP) networking solutions are the foundation of the Internet and most corporate, education, and government networks around the world. Cisco provides the broadest line of solutions for transporting data, voice, and video within buildings, across campuses, or around the world.			
Civic Systems			
Sam Blahnik		888 241-1517	sblahnik@civicsystems.com
Alex Gibson		608 240-2410	agibson@civicsystems.com
Contingency Planning Solutions			
Les Spindler	Certified Business Continuation Planner	920 734-0241	lspindler@contingencyplans.com
<p>Contingency Planning Solutions, Inc. provides guidance and software to assist County governments in forming documented, comprehensive, executable Business Continuity / Disaster Recovery Plans (COOP/COG: Continuity of Operations/Continuity of Government). This ensures that the critical functions of each County department resume within a few days after an "event". We expedite the project using county-specific experience and proven methodology resulting in a solid blueprint for recovery.</p> <p>CPSI Other services include:</p> <ol style="list-style-type: none"> 1. Auditing current BCP/DRP plans 2. Hot-site systems for IBM i-Series, p-Series and servers 3. Alternate Work Site 4. Tape Conversions for archived tapes (older archived to newer technology) 5. Computer room equipment (racks, elevated flooring, emergency generators, UPS systems, Power Distribution Units, etc.) 			
CT Access			
Maurice Pendergast	Account Representative	262 424-1457	mpendergast@ctaccess.com
Scott Hirschfeld	Vice President	262 271-4637	scoth@ctaccess.com
CT Access specializes in technology infrastructure solutions and Laserfiche document management. Our focus is on designing, implementing, and providing smart solutions that provide low maintenance and high productivity. CT is a Laserfiche Partner, Microsoft Certified Partner, and has been providing high impact solutions in the Wisconsin marketplace for over 15 years.			

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DCS Netlink			
Dane Deutsch		715 236-7424	ddeutsch@dcsnetlink.com
John Puffer	MPC Computers	888 224-4247	jpuffer@mpccorp.com
Bill Larsen	WatchGuard	715 233-2113	william.larsen@watchguard.com
<p>For 16 years, DCS Netlink, a Microsoft Gold Partner and service disabled veteran owned business, has been professionally installing, repairing and troubleshooting computers, networks, and Internet services. Their goal is to provide a "one stop" shop and customer-integrated Information and Technology (IT) services and support. DCS Netlink business partners (IBM, WatchGuard, HP, Microsoft, Cisco, Citrix, Catbird, and SonicWALL) and Microsoft certified technicians provide a complete host of Internet services and networking support to their customers. DCS Netlink also has a GSA contract (Contract number: GS-35F-0809R) which allows DCS Netlink to work with military, federal, state, and local government agencies as an authorized reseller to procure products and services on the GSA schedule at "special contracted prices". DCS Netlink provides complete Internet Services including: web design, web hosting servers, application hosting, database integration and programming, e-mail hosting and anti-spam services, E-Commerce solutions, Internet Security services, and training on firewalls and VPNs.</p>			
Delta Communications			
Cindy Peters		262 542-9111	cindy@deltacommunications.com
<p>Delta Communications, Inc. is a full service provider of LAN/WAN products and services enjoying our 35th year in business. Specifically for the government services segment we offer servers, storage and replication, backup and security solutions. Our emphasis is offering services for remote monitoring and backup to assure the customer uptime with proactive monitoring of the network and internal LAN.</p>			
DirectNetworks			
Joshua Lindquist	Account Manager	608 210-2717	jlindquist@directnetworksinc.com
<p>DirectNetworks, Inc. consults, installs and services Data Computer, IP Telephony VOIP, Storage SAN, and Security Networks. Based in Madison, Wisconsin, Direct Networks provides IT and Outsourced IT solutions for Healthcare, Financial, Gov/Ed, Legal and SMB industries.</p>			
EDCi			
Nina Krivickas	Citrix Business Manager	920 882-1956	nkrivickas@edci.com
<p>Since its inception, EDCi has made it possible for companies to use technology and resources to identify and solve business issues. From a core expertise of LAN/WAN computer communications, EDCi has evolved into an enterprise-wide solution provider, supplying product and services to corporations in Wisconsin and across the globe. EDCi specializes in aligning Information Technology with the enterprise business strategy. Through our partnership and certifications with leading technology providers, including Citrix, Cisco, Interactive Intelligence, IBM, and Microsoft, our customers receive the highest quality of product and service the industry has to offer. EDCi has proven excellence in strategic needs assessment, project management, design, installation, risk management, training, and post sales support, setting us apart from the competition and ensuring your business needs are met today and in the future.</p>			
eDOCS America Corporation			
Jim Canfield	Imaging Consultant	262 377-5610	jimc@edocsamerica.com
Justin Reynolds	Imaging Representative	262 377-5610	justinr@edocsamerica.com
<p>eDOCS America Corporation is a Wisconsin-based document imaging services company that specializes in government paper and microfilm conversion, including capturing required data. We have served local and state governments including nearly all municipal and county departments and provided them great benefits, with or without investing in a document management system, including:</p> <ul style="list-style-type: none"> · Convenient Desktop Access to Records · Rapid Retrieval of Historical Information · Elimination of Storage Space and Cost · Enhance Productivity · Provide Reliable/Durable Backup <p>Our staff with 20+ years of experience also provides assistance to governments to find the correct document management system. Since we do not sell systems we perform departments imaging needs analysis, system recommendations and budgeting, and RFP creation and management. Please call 866-57-eDOCS (33627).</p>			

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Foundry Networks Inc			
Andy Jaekels	Regional Sales Manager/North Cer	414 289-7140	www.foundrynetworks.com ajaekels@foundrynet.com
Larry Laube	Systems Engineering Manager	630 242-5503	llaube@foundrynet.com
William Stelter	North Central Region Sales Directo	630 242-5502	wstelter@foundrynet.com
<p>Foundry Networks®, Inc. is a leading provider of high-performance enterprise and service provider switching, routing, security, and application traffic management solutions including edge and backbone Ethernet switches, Web and content-aware application switches, network-wide security solutions, wireless LAN and access points, wide area access routers and internet provider edge and service provider core MPLS routers. Foundry's customers include the world's premier ISPs, Metro service providers, and enterprises including e-commerce sites, universities, entertainment, healthcare, government, financial, manufacturing companies, technology, and high-performance computing (HPC) sites. For more information about the company and its products, call 1.888.TURBOLAN or visit www.foundrynetworks.com.</p>			
Genesis Imaging			
Dave Nicholson	Sales Professional	847 838-9600 x202	david.nicholson@gi99.com
Mark Buckley	General Manager	847 838-9600 x201	mark.buckley@gi99.com
<p>Genesis Imaging is a leading technology company providing Enterprise Content Management solutions nationwide for Municipalities, Counties, States, and Federal Agencies. We tailor our solutions to meet a wide variety of our customer's needs, including automated data capture, imaging, workflow, document management, host system integrations, storage, and compliance technology. Genesis Imaging has years of expertise that result in successful on-time implementations for our customers.</p>			
Gillware Inc			
Amy Tindal	Sales Account Manager	888 624-7206 x112	amy@gillware.com
Ryan Pflanz	Senior Account Manager	888 624-7206 x112	ryan@gillware.com
Tyler Gill	Senior Account Manager	888 624-7206 x112	
Wesley Gill	Chief Information Officer	888 624-7206 x112	
<p>Gillware Inc. is the only professional data recovery company with a data recovery lab in the state of Wisconsin. Founded in May of 2004 and located in Madison, we have successfully recovered data from tens of thousands of defective computer hard disks. Gillware Inc. always gives free evaluations and attempts on all cases. Clients of ours receive an interactive list of any recovered data before any payment. Gillware Inc.'s success rate is one of the highest in the industry and the average cost tend to be half that of the industry's average. Gillware Inc. prides itself on our customer services and ability to create new solutions to continuously provide a better service to our clients.</p>			
Heartland Business Systems			
Chris Mott	Sales Manager	920 687-4180	www.hbs.net cmott@hbs.net
Mike Herkowski	Solutions Consultant	920 687-4199	mherkowski@avastonetech.com
<p>Heartland Business Systems is Wisconsin's leader in Intel based PC and IP routing/switching network support. Partnering with companies such as Cisco, HP, IBM, and Microsoft, HBS provides a complete IT business solution which includes, but that is not limited to PC and server support, network and perimeter security, horizontal and vertical Cat 6 and fiber cabling, IP telephony, Internet hosting, educational services, data collection systems, audio and video solutions and hardware and software procurement. Please visit our web site at HYPERLINK http://www.hbs.net.</p>			

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IBM			
Dan Meixelsperger	Client Representative		
Joer Bombase	Client Representative	770 863-1170	bombase@us.ibm.com
Lisa Stowell	i-Series Specialist		
Mark Ronnie	Client Representative		
Tim Zeman	Global Technology Services		
<p>IBM is a manufacturer of state-of-the-art, compatible, and reliable hardware and software. IBM is recognized as a world leader in the systems integration business, particularly in information technology and its integration into business processes. IBM's strength is its ability to successfully manage a multitude of projects requiring development and integration of every aspect of an information technology project from strategic planning, to systems development, to management of data facilities and network operations. A key differentiating aspect of IBM's qualifications is its underlying technology base. In addition to IBM's core service organizations, customers can draw on the specialized expertise of a broad array of research and technical competency groups, ranging from applications development to client/server and open systems expertise to advanced image and forms processing.</p>			
Inacom Information Systems			
Al Bandola		920 882-5101	al.bandola@inacom.com
Andi Rainey		608 661-7733	andi.rainey@inacom.com
Christie Mueller		262 754-2619	christie.mueller@inacom.com
Doug Randall		608 661-7822	doug.randall@inacom.com
<p>Inacom Information Systems is a locally owned business solutions provider specializing in technology consulting, education and procurement. We provide end-to-end business solutions, specializing in the areas of Application Development, Network Platforms, Project Management, Security, Service and Support, Storage, Training, and Voice, Data and Video Convergence. Experience, certifications and specializations with industry leading technologies have allowed us to better serve our clients. Inacom is certified at the highest levels with Microsoft, Cisco, and EMC, as well as Ingram Micro, HP and IBM.</p>			
Infinity Technology Inc			
Curt Beams		920 884-1485	cbeams@infinitytechnology.com
Jim Kyles		920 884-1482	jkyles@infinitytechnology.com
<p>The Infinity Team approaches every project with a personal touch. Technology Consultants and Certified Engineers with extensive Linux, Novell and Microsoft expertise evaluate and implement the tools needed to develop "Virtual eGovernment Centers" and internal network automation. Infinity Site Manager & Infinity eCommerce are low-cost solutions providing governments with easy-to-use, web maintenance automation and constituent-convenient, payable online services without vendor maintenance fees. The Infinity Team provides the methodology, products and resources that help create stronger, more efficient governments.</p>			
Insight Public Sector			
Ron Nagel	Sales Representative	608 251-01695	www.insight.com rnagel@insight.com
<p>Insight Enterprises, Inc. is a leading provider of information technology ("IT") products and services to businesses, government and educational institutions in North America, Europe, Middle-East, Africa and Asia-Pacific. Insight's offerings include brand name computing products, software and advanced IT services. The Company has approximately 4,500 teammates worldwide and generated sales of \$3.2 billion for its most recent fiscal year, which ended December 31, 2005. Insight is ranked number 570 on Fortune Magazine's 2006 'Fortune 1000' list. For more information, please call 800-INSIGHT (800-467-4448) in the United States or visit www.insight.com.</p>			
Lenovo			
Patti Ullsperger		608 833-2566	psullsp@us.lenovo.com
<p>Lenovo is currently the 3rd largest PC vendor in the world. Created by the merging of the IBM PC Division and Lenovo, the new Lenovo has decades of experience in the PC industry. Lenovo is dedicated to making the best engineered PCs for every price class. We are the recognized leader in innovative security and connectivity technologies and a three-time winner of Innovative PC Design Award from Intel. Lenovo has won numerous industry and design awards for its products and our new launches of the ThinkPad notebook continue the tradition of it being the best notebook for business.</p>			

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Manatron Inc			
Bob Brower	Region Vice President	678 485-8086	bob.brower@manatron.com
<p>Manatron is a leading provider of enterprise-level, integrated property software systems and services for state and local government. With a rich history in property recording, tax assessment, billing and collection, Manatron has been at the forefront of innovative product and service development since 1969. Manatron's software and services currently provide our 1300+ customers with the power to manage over 28 million parcels. Most importantly, over the last 37 plus years, our software has helped government jurisdictions collect over one trillion dollars in revenue.</p>			
Meridian IT			
Eleanor Zywicki		414 765-9933	ezywicki@meridianitinc.com
Jennifer Rice		414 765-9933	jrice@meridianitinc.com
Lloyd Andrew		414 765-9933	landrew@meridianitinc.com
Microsoft			
DJ Washington	Partner Technology Specialist	312 617-3025	djwash@microsoft.com
Wade Powell	Partner Engagement Manager	815 713-3570	wadep@microsoft.com
<p>Microsoft provides technology solutions that help government agencies better serve citizens -- any time, any place and on any device. Every day, Microsoft helps agencies leverage existing systems, allowing them to seamlessly connect disparate applications while increasing productivity and cost savings. As the world's leading software provider for desktop and mobile computers, Microsoft engineers products that give government agencies choice – in the selection of devices, networks, services and technology partners. Visit Microsoft online at www.microsoft.com/sgl.</p>			
MNJ Technologies Direct Inc			
Gio Savaglio		262 960-1185	gio@mnjtech.com
<p>MNJ Technologies Direct is a direct solution provider of business grade computer hardware and software technology products. Our electronic systems and co-workers enable business and government customers to efficiently evaluate and purchase a wide variety of technology products. We want to be your one-stop source for all of your technology needs. Our primary business and marketing efforts are dedicated to the small to medium business segment, as well as the public sector marketplace. MNJ Technologies Direct is based in Buffalo Grove, Illinois and has a staff of experienced account managers who are available during normal business hours to support customers throughout the United States. At MNJ Technologies Direct, we believe that by empowering our co-workers with the authority, responsibility and accountability necessary to provide the highest levels of service and support, MNJ Technologies Direct will lead the industry as the best source for all technology solutions.</p>			
MSI Systems Integrators			
Bill Bleckwehl	Client Executive - Public Sector	952 896-6320	bbleckwehl@msiinet.com
Steve Duchac	Client Executive - Wisconsin	715 524-8980	sduchac@msiinet.com
<p>MSI Systems Integrators helps make businesses better through enterprise IT solutions. We architect, build and support ROI driven enterprise solutions designed specifically for business-critical requirements. Our infrastructure solutions include hardware, software and services that positively impact profitability and business processes now and into the future.</p>			
Network Solutions Inc			
Peggy Ott		920 968-3282 x11	peg@networksol.com
<p>Complex computer networks demand expert design, engineering, and installation. Building a communication infrastructure that adapts to your business today and meets future needs begins with a company that understands those requirements and delivers. It will ensure performance, reliability, and manageability throughout your network. Network Solutions, pioneered in 1992, specializes in installing all components of recognized types of data networks including copper cabling, fiber optic and wireless systems, to surveillance CCTV and IP phone systems. Our consultants and technicians design and install your infrastructure with the future of your network in mind. Our customers range from government agencies; including Cities and Counties, to schools, hospitals, banks, constructions companies, and commercial companies. We want you to be a satisfied customer and we go the extra mile to ensure your satisfaction.</p>			

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New Resources Consulting			
Mike Stone	Vice President	414 203-2444	mstone@nrconsults.com
Aaron Krueger			
Chris Kraidich			
<p>For more than a decade, New Resources has been an innovative and trusted advisor to middle market companies in need of IT and Professional Consulting services. Our success stems from our ability to devise highly creative solutions that can be implemented with discipline and precision. Because we are confident in our assessment of personnel and delivery methodologies, New Resources is able to tackle the most demanding challenges that face our clients today. We do this by employing an iterative approach that is carefully defined and then applied to each unique project. By delivering our solutions in logical stages, our clients remain abreast of our activities and they have the time they need to evaluate and review. This approach fosters a highly collaborative and results-oriented partnership. In the final analysis, our clients are assured of targeted solutions that are delivered in a timely and cost-efficient manner.</p>			
New World Systems			
Kaul Lefief	Regional Territory Manager	248 269-1000	klefief@newworldsystems.com
<p>A leader in local government software for 25 years, New World provides a proven solution to 1,800 customers, including Financials, HR / Payroll, Utilities and Community Development.</p>			
Open Sense Solutions			
Michael Pardee		888 323-1742	michael.pardee@open-sense.com
<p>Open Sense Solutions LLC of Pewaukee, WI creates desktop Linux computing environments that "just work". The operating system, applications, security updates, and administration all groove together in one validated environment. Our Groovix Public Access Computing and Groovix Business Desktop environments are based on Ubuntu and make it easy for any organization to start using Linux.</p>			
Oracular Inc			
Linda Hartford	Oracular Government Practice Manager	920 303-0470 x120	linda.harford@oracular.com
Mike Kajian	CEO - Oracular Inc	920 303-0470	mike.kajian@oracular.com
<p>Oracular is an Information Technology consulting partner to North American companies and their international affiliates. Oracular's long-term customer relationships are based on a tradition of innovation, trust and global perspective with local focus. Services include integration, application development, identity management, portal, management consulting, managed services and comprehensive web offerings. Founded in 1988, Oracular's practices include J.D. Edwards, PeopleSoft, RedPrairie, Oracle and e-Business. Oracular, Inc. is based in Oshkosh, Wis., with offices in Denver, Detroit, Milwaukee, and Minneapolis.</p>			
Remote Operations Company			
Charee Dreves	Account Representative	888 837-4467	cdreves@roccompany.com
Jon McComb	Sales Manager	888 837-4466	jmccomb@roccompany.com
Kevin Durkin	President	888 837-4466	kdurkin@roccompany.com
Melissa Wedin	Vice President	888 837-4466	mwedin@roccompany.com
<p>For over 10 years, Remote Operation Company (ROC) has actively learned how to provide IT solutions to companies just like your business. In our experience, we've found a few basic concepts that always apply, regardless of your network or system, no matter what product or service you provide to your customers. Whether you have two computers or thousands of computers linked to a network, you demand a secure network, faster access to data, and more efficient tools to make life easier throughout the day.</p> <p>Our solutions allow you to manage your entire computing infrastructure with one integrated Web based IT Managed Services application. Complete, Powerful, Secure and Easy. Take charge of your infrastructure today.</p> <p>Our solution is perfect for organizations who are interested in reducing complexity and costs while increasing productivity all made possible by ROC's remote systems management capabilities.</p>			

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Sentinel Technologies			
Sean Hunter	Sales Executive	608 221-3338 x4286	shunter@sentinel.com
Dale Owens			
Greg Ward			
Kevin Lukes			
Patrick McGinn			
Ron Boscaccy			
Tim Gustafson			
<p>Since 1982, Sentinel's management team has been committed to building a high quality technical services organization to provide an integrated approach to meeting the variety of our customer's technology needs. Today, the commitment continues as Sentinel provides single-source IT consulting, integration, and support services to our base of over 1000 customers. As one of the largest independent IT solutions provider in the U.S., Sentinel has built a strong track record with companies of all sizes through the delivery of technology assessments, designs, deployments and support services. Sentinel's state-of-the-art facility in Downers Grove, Illinois, is headquarters for our corporate-wide services, including 24-hour/7-day customer service call center, on-line technical support, more than \$1 million of parts and supplies inventory and our Business Solutions Center (BSC). Focused Practices drive specific capabilities within Sentinel and include full demonstration capabilities in our four lines of services: Telecommunications; Networks; Maintenance/Support; and Applications.</p>			
Sieve Networks			
Jessica Rice		414 238-2110	jrice@sievenetworks.com
<p>Sieve Networks, Inc. is a network solutions provider, offering a complete, customized range of network services to organizations throughout the Midwest. Sieve Networks delivers efficient, reliable and secure IT solutions including: network analysis, maintenance and security services; network hardware and software solutions; wireless LAN solutions; and secure web hosting services.</p>			
Springbrook Software			
Kevin Delaney	Account Executive	866 256-7661	kevin.delaney@sprbrk.com
<p>Springbrook Software develops, markets, implements and supports integrated financial accounting and customer information systems software solutions for local government, utilities and special districts. Financial applications include GL, Budgeting, AP/PO, Payroll/HR, Accounts Receivable, Fixed Assets, Central Cash Management and Inventory. CIS applications include Utility Billing, Code & Contact Management, Licensing & Permitting, Project Management, Special Assessments and Work Orders.</p>			
Symantec Corporation			
Cory Masters		847 368-1256	cory_masters@symantec.com
<p>Symantec delivers information integrity by combining industry-leading security and systems and storage technologies with a uniquely comprehensive services offering. Our balance approach can help you maximize the value of your information by helping you understand your environment, by helping you strengthen your environment, and by helping you control your IT resources to prevent disruptions, minimize downtime, and expand your capabilities.</p>			
Town & Country Electric			
Correen Oestreich	Account Manager	920 475-6797	correen.oestreich@faith-technologies.com
Tom Rasmussen	Operations Manager	920 225-6642	tom.rasmussen@faith-technologies.com
<p>Town & Country Electric, a brand of Faith Technologies, Inc. is a full service electrical and specialty systems contractor. Faith Technologies, Inc. employs over 1400 employees who are located at our 14 offices in five states. Faith Technologies, Inc. has three brands: Faith Technologies in Georgia and Missouri; SKC Electric in Kansas; and Town & Country Electric in Wisconsin and Indiana. Today communications are extremely important for every business. You need reliability as well as flexibility. At Town & Country Electric we have the solution that is right for you. Town & Country Electric offers complete communications solutions through our premium partnership with Mitel Networks and other partners. Mitel has been manufacturing innovative communication solutions for over 35 years. Whether your business needs a new phone system or requires a unique application, we are here to provide you with a solution that will exceed your needs, today and well into the future.</p>			

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TriMin Government Solutions			
Randy Haupt		651 604-3635	randy.haupt@trimingov.com
<p>TriMin Systems focuses on achieving business objectives for the government sector through successful implementation of information systems and technology. TriMin provides total solutions including hardware, application software, training, implementation, consulting, custom development and support. TriMin's products include Land Records Management, e Recording Interface, LandShark (internet access), Graphical Interface, Torrens, & Accounting / Receipting), Vital Statistics, and Integrated Financial systems. TriMin's products complement e-recording solutions by providing integration to existing land records and imaging solutions.</p>			
Tyler Technologies Inc			
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<p>Tyler Technologies is the largest publicly held company dedicated solely to the public sector. Tyler's Financial Management software solutions are in place in over 6,000 cities, towns and counties throughout the United States. The MUNIS suite of Finance and Payroll applications are in use by 10 cities and counties in Wisconsin and by over 1,000 public sector entities across the country. Tyler offers a complete solution of software, implementation and support for it's fully integrated Financial Management software.</p>			
Velocity Partners Inc			
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Scott Helland	Director - Business Development	262 790-0800 x111	shelland@velocitypartnersinc.com
<p>Velocity Partners Inc (VPI) is a full service IT Resource Group providing Recruitment Solutions and Managed Project Services. VPI always takes the time to understand our client's endeavors and ensure that the support strategies we develop and implement translate into increased productivity and cost savings to you.</p>			
Wagner Group LLC			
John Wagner		608 444-7143	jwagner@the-wagner-group.com
<p>The Wagner Group specializes in Telecommunication Expense Management, in which we assist our clients by analyzing current contracts and invoices, as well as compare current rates with what is competitive in today's market. Our Telecom Check-ups are comprised of two stages: Cost Recovery and Cost Reduction.</p> <p>Cost Recovery Services: Potential refund and cost saving opportunities are identified and pursued. Invoices are reviewed and compared to current contracts and tariff rates to ensure that the correct rates are being charged and that there are no irregularities or errors. If there are any discrepancies, we will identify them and assist the client in obtaining refunds due from the vendors.</p> <p>Cost Reduction Services: Current rates are compared to competitive rates in today's market. If a current rate is found to be more expensive than what is competitive in the market, we will assist you in obtaining the most competitive rate through contract negotiation. We have great success in leveraging our market intelligence and industry knowledge to reduce your telecommunication expenses.</p>			
White Light Group			
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<p>WhiteLight Group is a leading provider of business application software and services. Our core strength is delivering tactical solutions to strategic business problems. We provide quality services with exceptional experience in the areas of enterprise solutions, business intelligence, supply chain, and customer / supplier self-service technologies.</p> <p>Our JD Edwards services combine our expertise in business applications, transformation, collaborative technology, and technology architecture services. The results are finely-tuned, fully-integrated business solutions that meet our clients' strategic and functional objectives including Finance, Human Resources, Payroll, Purchasing, and Self-Service.</p> <p>WhiteLight Group is a local Gold Certified Business Objects partner offering solution design and SW selection to implementation and integration of latest releases. SW upgrades, report development and training are instrumental in our clients successfully gaining better access to vital information and accelerated report development with such tools as dashboards and scorecards.</p>			