

2006 GIPAW Annual Conference Vendor Directory

Company Name / Contact	Title	Contact	Website / Email
Access Engineering LLC			www.access-engineering.com
Robin Huber		920 327-2050 x100	rhuber@access-engineering.com
Access Engineering – Municipally-owned communication network design. OSP Aerial and Underground route engineering. Full service CAD design.			
Advantage Office Solutions			www.aosbiz.com
Paul Charles		888-434-5982	paulc@aosbiz.com
"Up-Time is our goal and we won't let you down." Advantage Office Solutions, Inc. is one of the few remaining, locally owned and operated, full-line office equipment dealerships in the marketplace. The ownership team consists of two partners born and raised in Brown County who pride themselves on Community involvement. Although Advantage Office Solutions, Inc. was born August 1, 1997, the owners of AOS, Inc. represent over 50 years of local industry experience in providing technology solutions, building relationships, and becoming "business partners" with hundreds of companies. Our "do whatever it takes" philosophy remains today as we continue to exceed our customers' expectations and provide them with innovative output solutions and facsimile equipment. The Solution begins with asking the right questions, understanding your needs, and assessing your situation from the inside. Then we recommend reliable Sharp Solutions that fit your unique imaging needs. The possibilities are endless with Advantage Office Solutions, Inc.			
Barrier Group			www.thebarriergroup.com
Jim Libersky		763 416-4496	jalibersky@thebarriergroup.com
Many organizations view security as a problem that technology can solve. The Barrier Group understands that process is a key element to a strong security position. To stay current with the ever-changing landscape of the electronic world implementations of traditional firewalls, intrusion detection systems, or antivirus products need to be continuously monitored and updated to reflect current threats. The Global Threat Management Center (GTMC) enhances and augments an organization's security by monitoring every Barrier1™ appliance 24/7. The GTMC continuously monitors global security events and reviews the findings from the Advanced Analysis Reaction Engine in every Barrier1 to keep abreast of new attacks. Definitions to new attacks are automatically updated to every Barrier1. This completes the cycle of protection ensuring all Barrier Group customers are fully and completely protected.			
Baycom Inc			www.baycominc.com
Timothy J. Cooney		800 726-5426 x426	tcooney@baycominc.com
Jesse Kern	Account Executive	800 726-5426 x421	jkern@baycominc.com
Baycom Inc. holds the Wisconsin State D.O.A. procurement contract for Panasonic Toughbook laptops, LedCo and Gamber Johnson docking solutions, Pentax mobile printers and the new Toughbook Arbitrator in-car digital video system. The terms of the contract allow any Wisconsin municipality the ability to purchase the products offered on the contract from Baycom Inc. at highly discounted prices. Baycom Inc.'s broadband division can support your organizations needs for wireless broadband solutions including T1 replacements, 802.11 hotspots, mesh, wi-max and wireless video surveillance. In business since 1956, Baycom Inc. provides complete consulting, engineering and installation services for all of the products we sell.			
Berbee Information Networks			www.berbee.com
Brent Kiedrowski	Regional Manager	715 241-4401	brent.kiedrowski@berbee.com
Eric Ludvigson	Solution Sales Specialist	920 996-3166	eric.ludvigson@berbee.com
Angie Link			
Berbee delivers meaningful technology solutions that produce bottom-line results. These solutions require careful management of tools, people, processes, and technology. Berbee's methodology provides the framework for success and represents the experience we've gained in addressing the technology concerns of our clients. Berbee has forged elite partnerships with industry leaders such as Cisco, IBM, and Microsoft, allowing us to deliver powerful, expertly designed solutions more efficiently and cost effectively in the following areas: Data Center Solutions, eWorkplace, Hosted Application Solutions, Security, Productivity Applications Solutions, Server and Storage Infrastructure, Network Infrastructure, Communication and Collaboration, and Application Development.			
BOSS			www.boss-solutions.com
Ashok Ganapathy		678 684-1208	ashok@boss-solutions.com
BOSS is a 15-year-old Microsoft Gold Certified company, dedicated to providing solutions that help you simplify systems maintenance for a more powerful, secure and efficient network. Our DiagWin and U-Win products are making systems management easier for more than 300 organizations and governmental agencies. Our Integrated Enterprise version of DiagWin combines Help Desk module with elaborate reporting. We also offer a host of services including migration support, network and security assessments, and custom application development. For more information on our products and services, visit us on the web at www.boss-solutions.com .			
CableCom / Midwest Fiber Networks			www.cablecomllc.com
Brad Schrader		414 226-2205 x273	bschrader@cablecomllc.com
Ted Jaekels		414 226-2205 x274	tjaekels@cablecomllc.com

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<p>Midwest Fiber Networks build and operate fiber optic long haul transport and Metropolitan Area Networks providing dark and lit Fiber Optic connectivity solutions throughout the Midwest. Additionally, we are engaged in the engineering, design and deployment of metro-scale meshed WiFi and WiMAX networks for secure private and public applications. Our construction company, CableCom is a Wisconsin-based Women-Owned Business Enterprise recognized as an industry leader in network cabling and fiber optic construction. Our entire staff is committed to supporting our customers 24 hours per day, 7 days per week.</p>			
CDW Government			
Kari Kleist	Account Manager Wisconsin	866 224-1597	www.cdwg.com karikle@cdwg.com
<p>A wholly-owned subsidiary of CDW (Nasdaq: CDWC), a \$4 billion Fortune 500 company (#381), CDW Government Inc. (CDW*G) is a leading provider of IT products and services to U.S. federal, state and local governments and educational institutions. CDW*G markets thousands of IT products from leading brands such as Adobe, Cisco, HP, IBM, Microsoft, Symantec and Toshiba. Software sales are offered either individually or via volume licenses. The company teams with systems integrators to align customer product needs with integration projects or new deployments. CDW*G's state-of-the-art inventory systems, advanced e-commerce technologies and one-on-one service from a dedicated account manager create a truly unique customer experience.</p>			
CGI-AMS			
Fiona Stoner		608 251-8218	www.cgi.com fiona.stoner@cgi-ams.com
Jennifer Salas	Executive Consultant	608-251-8231	jennifer.salas@CGI.com
<p>CGI-AMS is a premier business and IT consulting firm to the government, health care, financial services, telecommunications, and manufacturing industries around the globe. The mission of CGI-AMS is to help its clients with professional services of outstanding quality, competence and objectivity, delivering the best solutions to fully satisfy client objectives in information technology, business processes and management. CGI-AMS has enjoyed a great working relationship with Wisconsin for more than 20 years, including: Implementation success in all 72 counties across the State and Successful delivery of multi-year projects in statewide agencies.</p>			
Cisco Systems			
Mark Koxlien	Account Manager - Public Sector	715 843-2525	www.cisco.com mkoxlien@cisco.com
Ryan Janecek	Account Manager - Public Sector	262 446-5727	ryan.janecek@cisco.com
<p>Cisco Systems, Inc. is the worldwide leader in networking for the Internet. Today, networks are an essential part of business, education, government and home communications, and Cisco's Internet Protocol-based (IP) networking solutions are the foundation of these networks.</p> <p>Cisco was founded in 1984 by a small group of computer scientists from Stanford University. Since the company's inception, Cisco engineers have been leaders in the development of Internet Protocol (IP)-based networking technologies. Today, with more than 47,000 employees worldwide, this tradition of innovation continues with industry-leading products and solutions in the company's core development areas of routing and switching, as well as in advanced technologies such as:</p> <ul style="list-style-type: none"> · IP Communications · Network Security · Wireless LAN · Storage Area Networking · Home Networking · Video Systems · Application Networking Services 			
Civic Systems			
Charles Coopman	Software Consultant	888 241-1517	www.civicsystems.com ccoopman@civicsystems.com
Kimberly McGuire		888 241-1517	kmcguire@virchowkrause.com
<p>Civic Systems provides software solutions to Public Sector clients. Our intuitive software was created with municipalities in mind, addressing needs related to finance and payroll, utility billing, managing meters and infrastructure, project management, document management and agenda management. Civic Systems provides comprehensive classroom training, complete electronic data conversion, and ongoing technical support.</p>			
Computech Resources			
Peggy Alexander	Business Development Specialist	920 336-1387 x268	www.computechresources.com palexander@compures.com
Nickie Peters	Director of Marketing	920 336-1387 x230	npeters@compures.com
<p>Computech Resources is a consulting organization focused on fulfilling the information technology needs of our enterprise clients. We offer a unique experience by focusing on delivering value based on our client's terms. We offer solutions in three areas:</p> <p>Infrastructure Technology, We help strengthen the IT foundation by providing solutions in the area of server and storage virtualization and consolidation, capacity planning and IT availability.</p> <p>Application Engineering, We help our clients improve corporate communication with design and implementation of portals; application design and transformation; and teaming, messaging and archival solutions.</p> <p>Managed Support Services, We are ready to meet your support and service needs with offering in the area of customer support contracts, hosting, IT contract management and staff supplementation.</p> <p>In September of 2006 Computech was acquired by Logicalis and became a wholly owned subsidiary of Logicalis. The acquisition strengthens Logicalis' IBM solution capabilities and Midwest presence. Headquartered in Green Bay, Computech extends its services with regional offices located in Milwaukee, Minneapolis and Chicago.</p>			

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Contingency Planning Solutions			www.contingencyplans.com
Les Spindler	Certified Bus Continuation Planner	920 734-0241	lspindler@contingencyplans.com
Pat Frank	Certified Bus Continuation Planner	920 734-0241	pfrank@contingencyplans.com
<p>Contingency Planning Solutions, Inc. provides software and guidance to assist organizations in forming comprehensive, enterprise-wide business continuity plans. The process is expedited utilizing proven methodologies resulting in a solid blueprint for recovery while ensuring that critical functions resume promptly after a disastrous event. CPSI can also help incorporate a Pandemic Preparedness Plan addendum into new or existing business continuity plans. Other services include: BCP audits; Alternate Worksite availability; Computer Hotsite- IBM i-series, p-series, Servers, and numerous tape drives.</p>			
Crowe Chizek and Company			www.crowechizek.com
David Clark	Senior Manager	312 899-8412	dclark@crowechizek.com
Amy L. Lieberg	Senior Manager	312-899-5493	alieberg@crowechizek.com
Kevin J. Ohl	Executive	312-899-7000	kohl@crowechizek.com
<p>Crowe offers innovative solutions in a wide range of business competencies including technology, risk consulting, performance services, financial advisory, and assurance. Our dedicated staff of professionals specializes in the unique needs and challenges faced by state and local government officials.</p> <p>Crowe can help your organization balance competing pressures with an array of services that assist you in prioritizing your most important projects while being cognizant of limited available funding. Our professionals deal exclusively with assisting political and component units of government entities with the issues you face every day. We understand the complexities of integrating stakeholders across agencies and entities, and have developed a proven process for effectively facilitating collaboration within and across levels of government.</p> <p>Crowe's State and Local Government Consulting practice can provide objective, practical advice on improving virtually every aspect of government operations including administration and finance, education, health and human services, justice and public safety, membership, benefits and retirement, transportation, and utilities.</p> <p>Our team of highly experienced systems technology consultants is dedicated full time to serving government agencies. We focus</p>			
CT of Wisconsin Inc			www.ctaccess.com
Scott Hirschfeld		262 789-8210	scoth@ctaccess.com
<p>CT specializes in technology infrastructure solutions and Laserfiche document management. Our focus is on designing, implementing, and providing smart solutions that provide low maintenance and high productivity. CT is a Laserfiche Partner, Microsoft Certified Partner, and has been providing high impact solutions in the Wisconsin marketplace for over 15 years.</p>			
DCS Netlink			www.dcsnetlink.com
Dane Deutsch		715 236-7424	ddeutsch@dcsnetlink.com
<p>For 16 years, DCS Netlink, a service disabled veteran owned business, has been professionally installing, repairing and troubleshooting computers, networks, and Internet services. Their goal is to provide a "one stop" shop and customer-integrated Information and Technology (IT) services and support. DCS Netlink business partners (IBM, WatchGuard, HP, Microsoft, Cisco, Citrix, Catbird, and SonicWALL) and Microsoft certified technicians provide a complete host of Internet services and networking support to their customers. DCS Netlink also has a GSA contract (Contract number: GS-35F-0809R) which allows DCS Netlink to work with military, federal, state, and local government agencies as an authorized reseller to procure products and services on the GSA schedule at "special contracted prices". DCS Netlink provides complete Internet Services including: web design, web hosting servers, application hosting, database integration and programming, e-mail hosting and anti-spam services, E-Commerce solutions, Internet Security services, and training on firewalls and VPNs. They are a fully-qualified Internet Service Provider (ISP), and Application Service Provider (ASP). Through the latest Internet Security</p>			
Delta Communications			www.deltacommunications.com
Cindy Peters		262 542-9111	cindy@deltacommunications.com
Spencer Thomason		262 542-9111	spencer@deltacommunications.com
Curt Wolnaikowski		262 542-9111	curt@deltacommunications.com
<p>Delta Communications is an IT company specializing in voice and data communication. Founded in 1973, we have a proven track record of bringing new technology to the front office. We are currently leading the way in VoIP, bandwidth management and security, and wireless technologies. Our staff boasts an average of over 20 years experience in the IT industry; which aids us in delivering solutions to leverage our customers' existing assets and combine them with the latest proven technology. We offer concept, design, and implementation to meet your business and timeline objectives. Our professional staff and partners provide many businesses with a complete service solution for their technology needs. This leaves our customers free to focus on what they do best: their core business.</p>			

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DMiNTERACTIVE			
Lisa Banker		920 436-0888 x133	www.dminteractive.com lbanker@dminteractive.com
<p>DMiNTERACTIVE has been creating innovative and intelligently-designed websites since 1995. Built upon a strong foundation of technical expertise, and backed by a team of graphic designers, copywriters, programmers, marketing experts and project managers, DMI has become one of the most experienced and successful interactive agencies in the Midwest. Based in beautiful Green Bay, Wisconsin, DMiNTERACTIVE works with organizations across the country and around the globe to develop highly focused & strategic interactive solutions that aid in meeting and exceeding the goals and objectives of each individual client. Some of these clients include Lincoln County, Marinette County, Oconto County, Shawano County, and the Green Bay Packers.</p> <p>Stop by our booth to discuss how we can take your site to the next level!</p>			
EGTS			
L Charles Landman III	Chief Operating Officer	239 656-1616 x137	www.egtsoftware.com clandman@egtsoftware.com
<p>EGTS specializes in the development, sale and support of software solutions for city and county governments with Real Estate, Business License, Personal Property, Cash Receipting and Collection software needs. EGTS' Integrity Tax Application Software offers a completely integrated solution that is fully compliant with Wisconsin state requirements. EGTS also offers interfaces between our Tax Administration Software and a client's General Ledger Software, GIS Software, Permitting Software and other external systems. EGTS provides our clients with comprehensive start to finish services including data conversion, software installation, training, technical support, custom programming, and report customizations. EGTS is dedicated to providing leading-edge products and the best overall ownership experience.</p>			
ESRI			
Fred Kreutzfeldt	Account Manager	651 454-0600	www.esri.com fkreutzfeldt@esri.com
Nicole Stecker	State Coordinator	651-454-0600	nstecker@esri.com
<p>With annual sales of more than \$610 million, ESRI remains the world leader in the geographic information system (GIS) software industry. Our business involves the development and support of GIS software for all types of organizations--from the one-person office to multinational corporations to innovative Internet GIS solutions. www.esri.com</p>			
Foundry Networks			
John Harris	Regional Sales Manager Wisconsin	262 617-3308	www.foundrynet.com jharris@foundrynet.com
Jerrod Gerth	Systems Engineer Wisconsin	262-244-0388	jgerth@foundrynet.com
<p>Foundry Networks, Inc. is a leading provider of high-performance enterprise switching, routing, security, and application traffic management solutions including edge and backbone Ethernet switches, Web and content-aware application switches, network-wide security solutions, wireless LAN and access points, and wide area access routers. Foundry's enterprise customers include education, government, entertainment, healthcare, financial, manufacturing, technology, ecommerce and high-performance computing (HPC) sites. Foundry Networks will provide the highest performing solutions in the industry for the lowest total cost.</p>			
Heartland Business Systems <input type="checkbox"/> Avastone Technologies			www.hbs.com / www.avastonetech.com
Michael Herkowski		920 687-4199	mherkowski@hbs.com
<p>Heartland Business Systems has become Wisconsin's leading provider of value added integration services and networking technologies. Since 1990, Heartland has developed services and support programs for commercial, industrial, government, and education clients throughout Wisconsin. Heartland provides computerized accounting systems to its customers and implements Windows NT and Microsoft SQL server-based client/server enterprise-wide business management software to the midmarket. Heartland holds industry certifications and awards from Novell, Microsoft, Great Plains, 3Com, Citrix, Cisco, Epson, Hewlett Packard and other tier one technology manufacturers and publishers. Avastone Technologies is a Wisconsin based application development company that provides a new look to a familiar idea. Using technology to create efficient and improved processes, we build value for our clients and improve how they compete in a global and local market. In the government sector, our partnership with Govern Software, www.govern.net has put us in a unique position of helping local government cost effectively. With Govern's client/server and Web-centric solutions, municipal organizations are able to impleme</p>			
IBM			
Joer Bombase	Senior Client Rep - Public Sector	770 863-1170	www.ibm.com/easyaccess/slq bombase@us.ibm.com
Patti Ullsperger	Lenovo PCD Specialist	608-833-6877	psullsp@us.lenovo.com
Casey Stell	System i Sales Specialist	414-223-6154	ckstell@us.ibm.com

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<p>IBM is a manufacturer of state-of-the-art, compatible, and reliable hardware and software. IBM is recognized as a world leader in the systems integration business, particularly in information technology and its integration into business processes. IBM's strength is its ability to successfully manage a multitude of projects requiring development and integration of every aspect of an information technology project from strategic planning, to systems development, to management of data facilities and network operations. A key differentiating aspect of IBM's qualifications is its underlying technology base. In addition to IBM's core service organizations, customers can draw on the specialized expertise of a broad array of research and technical competency groups, ranging from applications development to client/server and open systems expertise to advanced image and forms processing.</p>			
Inacom Information Systems			www.inacom.com
Patricia Montana		608 661-7771	patricia.montana@inacom.com
Andi Rainey	Senior Account Manager	608 661-7733	andi.rainey@inacom.com
Doug Randall	Operations Analyst - State of WI	608 661-7822	doug.randall@inacom.com
<p>Inacom Information Systems is a business solutions provider, specializing in technology consulting, education and procurement. We provide end-to-end technology solutions to businesses and educational institutions throughout Wisconsin and nationally through our partnership with Ingram Micro.</p> <p>Inacom's technology solutions approach incorporates a consulting services model that includes assessment, planning, design, implementation, post implementation support services and education. Inacom also provides value-added procurement services through the highest levels of manufacturer partnerships. Our services make technology work to meet our clients' business needs.</p> <p>Our corporate culture is a key differentiator for our business. With the same leadership from inception, and an environment where the values are lived out everyday throughout the organization, there is a deep sense of pride in our past and hope for the future. Employees thrive in this environment where the contributions of each individual have significant impact and are greatly appreciated.</p>			
Infinity Technology Inc			www.infinitytechnology.com
Rick Morein	Business Development Specialist	800 261-0040 x1482	rmorein@infinitytechnology.com
Curt Beams	Business Development Specialist	800 261-0040 x1485	cbeams@infinitytechnology.com
Sue May	Business Development Specialist	800 261-0040 x1491	smay@infinitytechnology.com
Michelle Bailey		800 261-0040 x1492	mbailey@infinitytechnology.com
<p>Local governments work with The Infinity Team. Technology Consultants and Certified Engineers with extensive Linux, Novell and Microsoft expertise evaluate and implement the tools needed to develop "Virtual eGovernment Centers" and internal network automation. Infinity Content Management Solutions provide governments with easy-to-use, web maintenance automation and payable online services without vendor maintenance fees. The Infinity Team provides the methodology, products and resources that help create stronger, more efficient governments.</p>			
Insight Public Sector			www.insight.com
Cheryl Young		480 333-3076	cyoung@insight.com
Ron Nagel	Senior Territory Manager	608-251-0165	rnagel@insight.com
<p>Insight Public Sector (IPS) offers state and local government agencies state-of-the-art IT solutions. Dedicated teams offer solutions ranging from consulting, procurement and delivery to maintenance and support. IPS combines national resources with products from major manufacturers through many procurement contracts. Insight represents companies like HP, Toshiba, IBM, Microsoft, Sony, Cisco, Panasonic, and more.</p>			
InfoCor			www.infocor.com
Jackson Veit		414 979-0890	jackson.veit@infocor.com
Penny Johnson		414 979-0890	penny.johnson@infocor.com
J Mauel & Associates			www.jmauel.com
Chip Mauel		800 561-6823	cmauel@execpc.com
<p>J. Mauel & Associates currently offers a Property Tax Collection Program, Pet Licensing Program, Offsite Collection Program and a Special Assessment Program. Property Tax Collection Program - Allows the user to process payments for individual or multiple parcels, change addresses, view payment history, view special assessments and provides numerous related reports. Pet Licensing Program - Allows the user to enter and print dog and cat licenses and offers many reports. Offsite Collection Program - Allows financial institutions for collect property taxes for 2nd half collection. Special Assessment Program - Allows municipalities to download data from the county level and enter their Special Assessments and transfer back to the county.</p>			
Microsoft Corporation			www.microsoft.com
Wade Powell		815 713-3570	wadep@microsoft.com

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<p>Microsoft Corporation develops, manufactures, licenses and supports a wide range of software products for various computing devices. The Company's software products include scalable operating systems for servers, personal computers (PCs) and intelligent devices; server applications for client/server environments; information worker productivity applications; business solutions applications; software development tools, and mobile and embedded devices. Microsoft provides consulting services and product support services and trains and certifies system integrators and developers. The Company sells the Xbox video game console, along with games and peripherals. Its online businesses include the MSN subscription and the MSN network of Internet products and services. The Company's seven product segments are: Client, Server and Tools, Information Worker, Microsoft Business Solutions, MSN, Mobile and Embedded Devices and Home and Entertainment.</p>			
MNJ Technologies Direct			www.mnjtech.com
John "Giovanni" Savaglio		847 876-8814	gjo@mnjtech.com
<p>MNJ Technologies Direct offers one of the largest selections of IT products and services available at a single source. Our website allows us to offer thousands of different products from the leading manufacturers of computer hardware and software technology products including: 3Com, APC, Belkin, Cisco, EMC, Hewlett-Packard, InFocus, Lexmark, McAfee, Microsoft, NEC, Sony, Symantec, Trend Micro, Toshiba, Viewsonic and many others.</p> <p>MNJ Technologies Direct is based in Buffalo Grove, Illinois and has a staff of experienced account managers who are available during normal business hours to support customers throughout the United States. Our account managers are dedicated to enhancing the overall customer experience and will work directly with you to help find the right products and services to meet your needs. In addition, MNJ currently holds the State of WI peripherals contract # 15-20400-505.</p>			
Motorola			www.motorola.com
Drake Fleege		262 644-6520	drake.fleege@motorola.com
Mike Trotter	PSA Account Manager	630 587-0314	mike.trotter@motorola.com
<p>Motorola manufactures and sells mission critical two-way voice and data communications systems, CAD, RMS, 311 and jail management software systems throughout the world. Our solutions based systems support the public safety and public service agencies in carrying out their activities. We also provide mission critical support of network systems through analysis and evaluation prior to implementation.</p>			
New World Systems			www.newworldsystems.com
Kaul Lefief	Territory Manager	248 269.1000	lefiel@newworldsystems.com
Stefanie Havard	Marketing Coordinator	248 269.1000	shavard@newworldsystems.com
<p>New World Systems has provided software solutions for the public sector since 1981. We provide a single source solution including integrated software, proven hardware, project management, application training, data conversion, technical consulting, and on-going customer support. Our Logos.NET product suite meets the unique needs of local government organizations by providing a comprehensive suite for Financial Management, Payroll and Human Resources, Utility Management and Community Development. Designed for all sizes of local governments, our solutions are built on the latest in proven technology from Microsoft. The Aegis Public Safety solution provides seamless communication between applications: Computer Aided Dispatch, Records Management, Mobile, E911, Fire/EMS, Corrections, Data Analysis & Mapping, Regional Data Sharing and more.</p>			
NSC Inc			www.nsc-inc.com
Eric Nies	Business Development Manager	800 624-5720	eanies@nsc-inc.com
Lisa Nies		800 624-5720	lanies@nsc-inc.com
<p>NSC, Inc. has been providing expertise, service, and development in the software industry for over 20 years. NSC, Inc. provides licensed software products, custom software and consulting. Most recently NSC announced that they now offer 25 additional software services. Ask about their new catalog. They are also one of only 70 companies in the world to receive IBM's B2B eXtreme Team Award/membership. Along with this they are also an IBM Business Partner, IBM Partner in Development for the iSeries, and an IBM Toolsnetwork Member. NSC, Inc. strives to provide their customers with only the very best in state-of-the-art software solutions.</p>			
Onlight LLC			www.onlight.com
John Meyer		414 272-4477	jmeyer@onlight.com
<p>Onlight is a client driven, high impact IT product development company. Having evolved from Alpha Dot Net, the first company to bring the business Internet to Wisconsin, Onlight learned the importance of providing efficient, effective and affordable solutions to their client's needs. Thus was born OASIS, an Internet reliability appliance which virtually assures that a company's Internet connectivity will never be down. INTERSWEEP is a complete network monitoring appliance that not only provides reporting down to the finest of measuring points but also allows for multiple affiliated networks to be monitored at a single location at a cost thousands of dollars below current software prices and is a "one time" purchase - no ongoing licensing fees or per device charges. Recent clients include The Cities of Waukesha and New Berlin as well as Eau Claire County. Onlight has also developed various individual client solutions to meet specific requirements. We welcome the opportunity to meet and discuss your challenges.</p>			
Oracular Inc			www.oracular.com
Kate Unger	Marketing Specialist	920 303-0470 x155	kate.unger@oracular.com
Dave Phillips	Managing Partner	262-391-9467	david.phillips@oracular.com
Joe Cardenas	Business Development Manager	920 577-0110 x2	jcardenas@oracular.com

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<p>Oracular is an IT services partner to leading manufacturers, distributors, service companies and governments. Oracular consultants provide strategic leadership and ongoing support in enterprise applications, custom applications, business intelligence, and web design and hosting. Founded in 1988, Oracular's practices include Oracle, PeopleSoft, J.D. Edwards, IBM, e-Business, and Management Consulting. Oracular, Inc. is based in Oshkosh, Wis., with offices in Milwaukee, Minneapolis, Detroit and Denver.</p>			
Solarus			www.solarus.biz
Lynn Hansen		715 424-8210	lynn@solarus.biz
Michael Meinel	Director of Sales and Marketing	715-421-8111	michaelm@solarus.biz
<p>Solarus is the largest independent telephone company in Wisconsin and the 53rd largest communications provider in the US. We've been around for more than 100 years, going all the way back to 1896. Solarus has expanded its service offering to include nationally available Internet Connectivity, Hosted IP communications, Web Hosting, Satellite Networking, Digital Telephone service, Long Distance and Digital Television. These services are available throughout Wisconsin and in select markets nationwide through the Solarus local distributors and service providers network.</p>			
SPSI			www.spsinet.com
Al Nosbusch	Executive Vice-President	414 256-2561	anosbusch@spsinet.com
<p>SPSI is an IBM Premier Business partner offering professionals that can help you with networking, hardware selection, software evaluations, conversions, system implementations and project management. Our extensive experience with IBM iSeries, xSeries and networking makes connectivity second nature for our staff.</p>			
SurfControl			www.surfcontrol.com
ReseAnne Sims		972 731-5152	reseanne.sims@surfcontrol.com
Tom Grezek	Midwest Regional Sales Manager	612 227-5557	tom.grezek@surfcontrol.com
Russ Jensen	Midwest Regional Sales Engineer	831 600-6081	russ.jensen@surfcontrol.com
<p>SurfControl is the first company to provide comprehensive Internet protection: on-demand, at the gateway (appliance or software), and at the client. SurfControl gives customers 360° Internet protection and covers all points of Internet vulnerability - including inbound and outbound communication and employees on or off the network. All products in SurfControl's Enterprise Protection Suite are backed by industry-leading threat detection, delivered by SurfControl's Global Threat Experts working 24/7 to provide customers with dynamic protection against emerging threats. The company has more than 24,000 customers worldwide, and employs more than 600 people in offices across the United States, Europe and Asia/Pacific. For further information and news on SurfControl, please visit http://www.surfcontrol.com.</p>			
Symantec			www.enterprisesecurity.symantec.com/publicsector
Cory Masters	Territory Account Manager	847 368-1256	cory_masters@symantec.com
Lisa Pettay	President - Galaxy Data	414 765-9933 x214	lpettay@galaxydata.com
<p>Symantec delivers information integrity by combining industry-leading security and systems and storage technologies with a uniquely comprehensive services offering. Our balance approach can help you maximize the value of your information by helping you understand your environment, by helping you strengthen your environment, and by helping you control your IT resources to prevent disruptions, minimize downtime, and expand your capabilities.</p>			
Tyler Technologies			www.tylertech.com
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